

# Neutech

东软睿新科技集团有限公司

Neutech Group Limited

(Stock Code: 09616.HK)

# Corporate Presentation

(May, 2025)





# Content

Neutech

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Company  
Overview



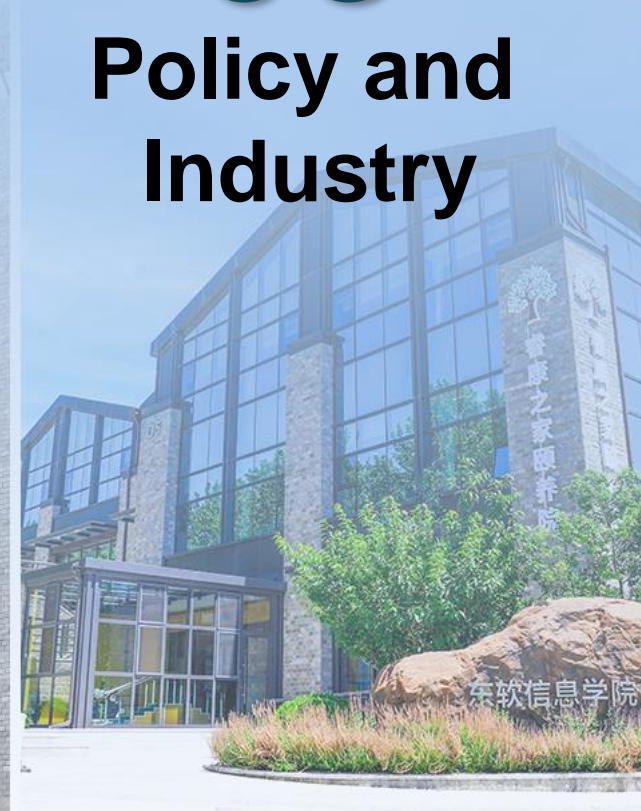
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**01**

# **Company Overview**

**Our Vision**

Become the pioneer in building an ecosystem of education healthcare wellness and mind tour

# Leading Provider of Digitalize Education Service and Pioneer of Education, Healthcare, Wellness and Mind tour Integration

- Founded in 2000, 25 years' brand history; China's leading IT higher education technology group and digital talent education service provider;
- First private IT higher education provider listed on HKEX, on 29<sup>th</sup> Sept 2020;
- Beginning of Elderly education after the acquisition of Neusoft Healthcare on 31<sup>st</sup> May, 2024;
- Officially renamed [Neutech Group Limited], dedicated to becoming the ecosystem leader in "Education, Healthcare, Healthcare, Wellness, and Mind tour," thereby ushering in a new strategic stage.



Full-Time Formal  
Higher Education

162.6 million  
79.6% of Total Revenue



Education Resources

221 million  
10.8% of Total Revenue



Lifelong education  
service

139 million  
6.8% of Total Revenue

Education Services: 198.5 Million, YoY 10% Growth

- 58,158 Full-time enrolments
- 22,000+ Joint establishment of majors students
- 41,000+ Offline trainees
- 2.3+ Million "Neuedu Online" users
- 3,366 Full-time and Part-time teachers
- 95% PhD & Master, 47% Engineering experience



Rui Kang  
Cardiovascular  
Hospital

Healthcare and  
Wellness Services:



Rui Kang Zhuo Mei  
Stomatology  
Hospital

56.8 million  
2.8% of Total Revenue



Wecare Family  
Nursing Home

Consolidated in  
June,2024

- 44,000+ Person-time outpatients of Cardiovascular Hospital
- 6,000+ Person-time inpatients and Surgeries
- 12,000+ Person-time outpatients of Stomatology Hospital
- 75%+ Utilization rate of Nursing Home
- 278 Full-time and Part-time doctors and nursing team
- 22% Over 20 years of experience,
- 66% Over 10 years of experience



# Remarkable Achievements in Major Construction

	DaLian University	ChengDu University	GuangDong University	Total
Majors	33 Bachelor, 7 College, 3 College to bachelor, 5 Vocational bachelor	31 Bachelor, 2 College, 16 College to bachelor, 2 Vocational bachelor	23 Bachelor, 3 College, 10 College to bachelor	
Health Tech Majors	5	6	1	12
1 <sup>st</sup> Class Bachelor Major	National 7 Rank 1 <sup>st</sup> in National private Provincial 8 Rank 1 <sup>st</sup> in Provincial private	National 1 Rank 1 <sup>st</sup> in Provincial private Provincial 6	Provincial 3	8 National 17 Provincial
1 <sup>st</sup> Class Course	National 2 Rank 1 <sup>st</sup> in Provincial private Provincial 115	National 1 Rank 1 <sup>st</sup> in Provincial private Provincial 31	National 1 Provincial 20	4 National 160 Provincial



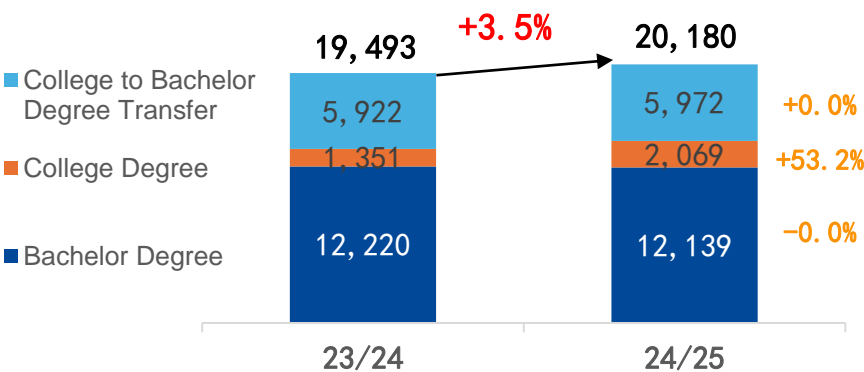
## Honors in 2024

<b>2<sup>nd</sup> in Private University</b> Wu Shu Lian China's First-Class Private Universities Ranking (2024)	<b>Only 1 University</b> MIIT, Industrial Internet Security Talent Cultivation Pilot Demonstration Project	<b>1<sup>st</sup></b> "National Undergraduates Computer Competition Index"	<b>National 7<sup>th</sup> , 3<sup>rd</sup> in Science and Engineering Universities</b> 《Ruan Ke Best China's Private Universities Ranking》
<b>National Model Unit</b> Office of the Leading Group for Selection and Commendation in the National Education System	<b>Outstanding Project Case</b> Integration of Industry and Education projects of the MOE in 2024	<b>Outstanding Contribution Award</b> Belt and Road and BRICS Future Skills Challenge	<b>Top 100 for Consecutive year</b> World Unis' rankings for Innovation (WURI) Rank 7 <sup>th</sup> in the "Generative AI Applications"

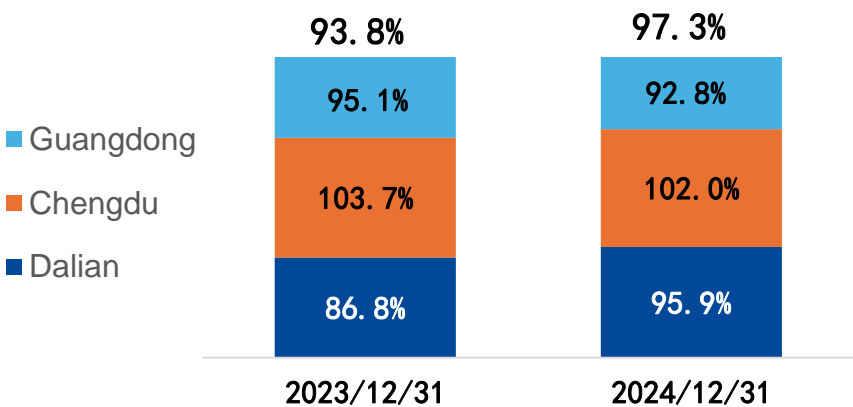
# Formal Higher Education Quota and Enrolment

## Admission Quota Continues Growing

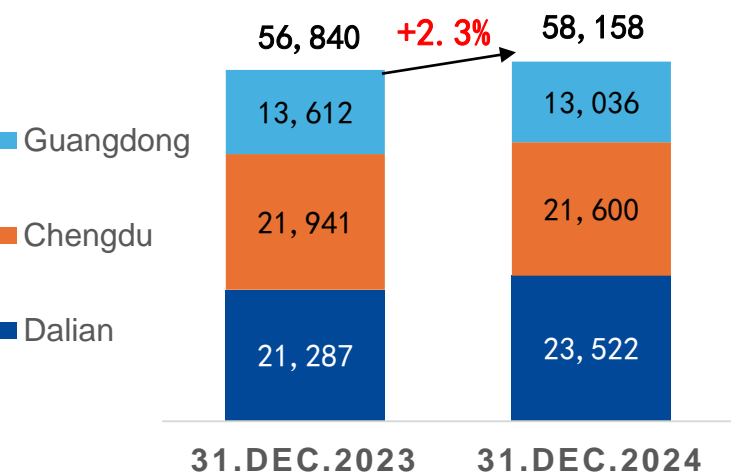
Full-time Formal Higher Education Admission Quota:



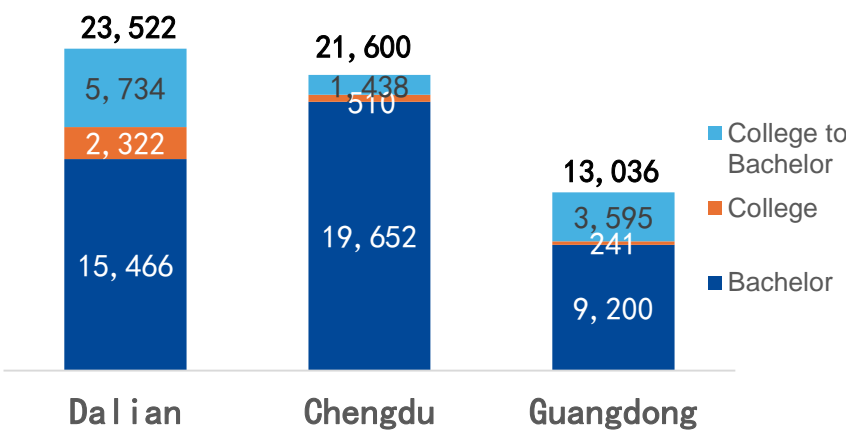
## Utilization Rate



## Student Enrolment Continues Growing



Up to 31<sup>th</sup> December 2024, Enrolments in the 3 Universities:



# Formal Higher Education Tuition Fees and Admission Scores

## Tuition Fee

The average tuition fee: **25,056 RMB**

Currency: RMB

School	Degree	School Year 24/25
Dalian University	Bachelor	28,000 - 34,000
	College	28,000
	Junior college to bachelor degree transfer	28,000
Chengdu University	Bachelor	19,080 - 20,000
	College	19,000 - 20,000
	Junior college to bachelor degree transfer	18,000 - 20,000
Guangdong University	Bachelor	30,800 - 33,800
	College	23,000
	Junior college to bachelor degree transfer	30,800 - 33,800

Chengdu and Guangdong increased tuition fee to new students

## Admission Score

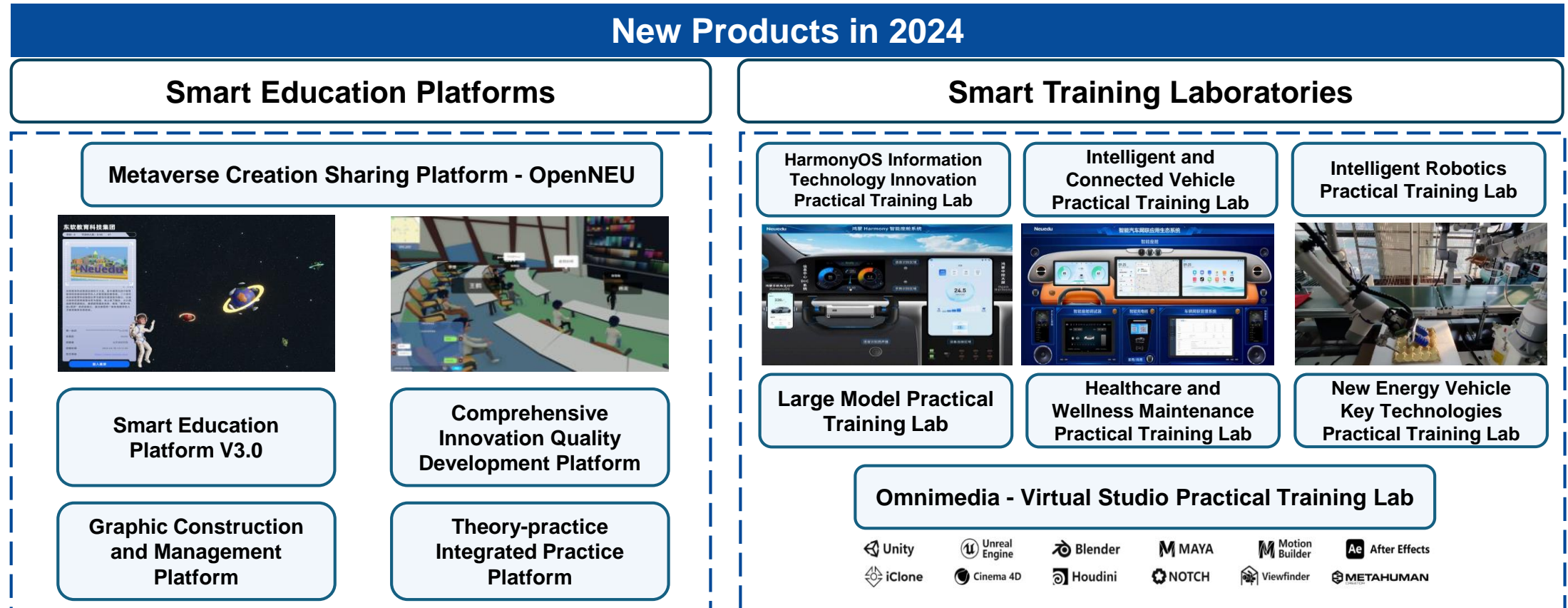
Attracting and recruiting more high-quality students

The score range is keeping above each provincial control line in 2024						
	Dalian University		Chengdu University		Guangdong University	
	Physics	History	Science	Liberal Art	Physics	History
Maximum admission score above provincial control line	86	42	86	50	59	59
	to	to	to	to	to	to
Minimum admission score above provincial control line	48	1	21	21	0	24

The quality of students of Chengdu University ranks first among science and engineering universities of national-wide in the 2022 China Private University Student Quality Rankings released by China University Rankings (CNUR).

# R&D — Building An All-around Services and Product Portfolio

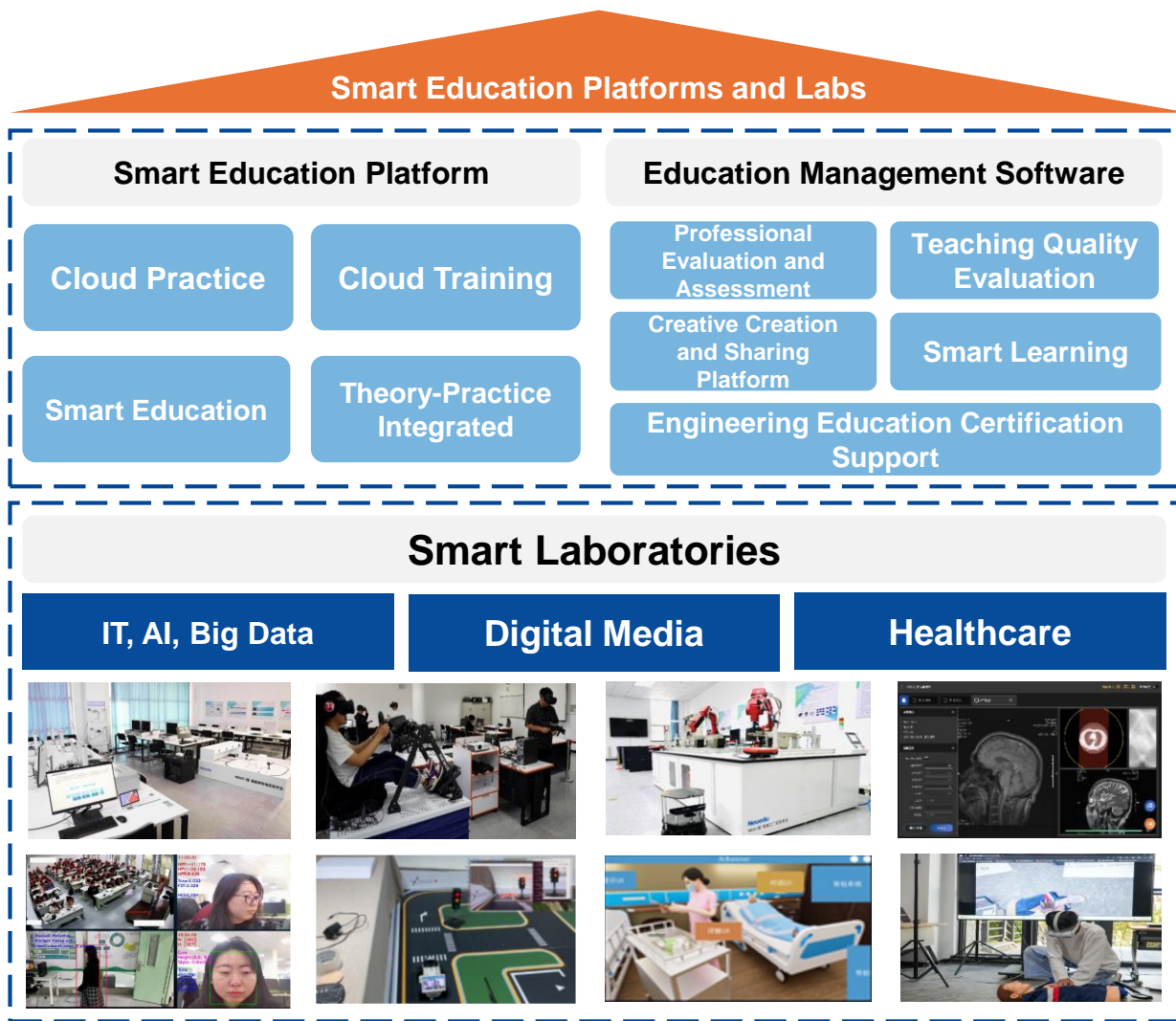
- According to **National major construction standards**, Satisfied **Industry needs and stakeholder research**, Combined **TOPCARES educational methodology**, use 1<sup>st</sup> class educational products and services to empower cooperative schools and to contribute to the society.
- Embracing digital transformation trends, we anchor our mission in technology-empowered education. Leveraging **over two decades of IT domain expertise**, **educational institution heritage**, and the **product portfolios and industry influence of Neusoft Group, Neusoft Xikang, Neusoft Reach, and Neusoft Medical Systems**, we have established a robust R&D team specializing in application-oriented educational product development



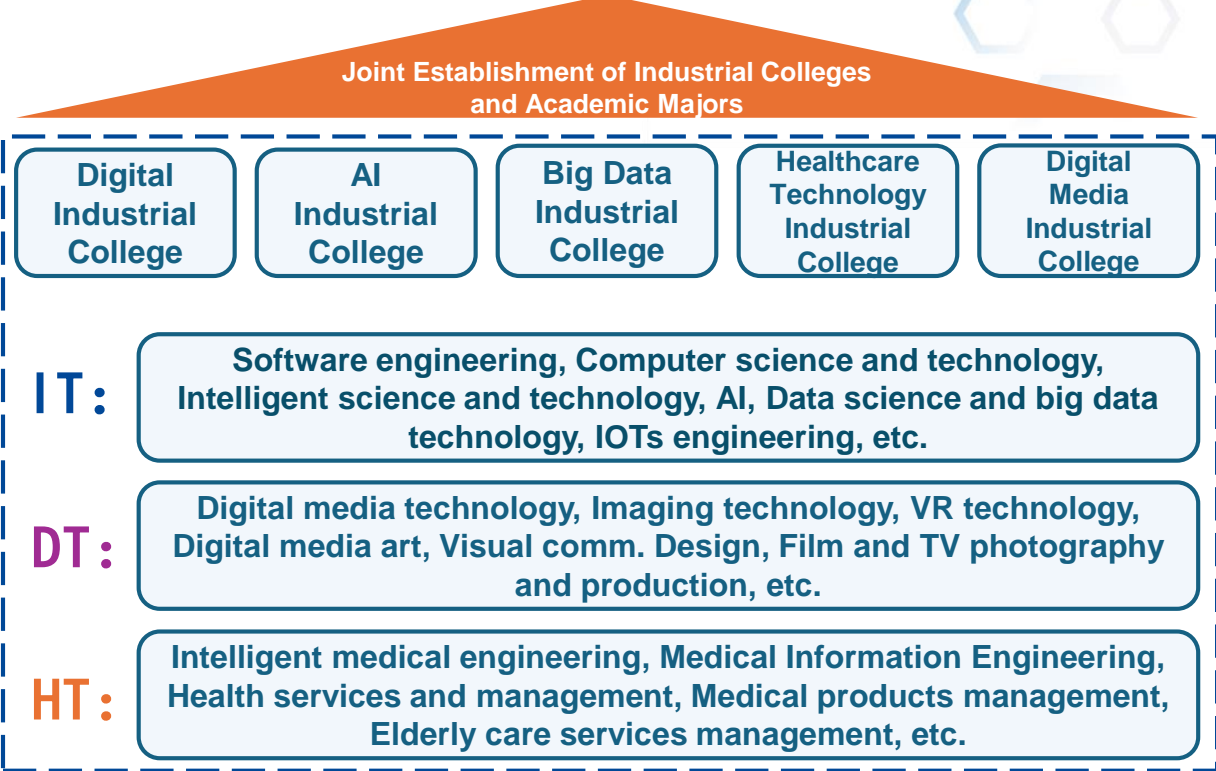
**Note:** “TOPCARES” an acronym of eight types of capabilities/ skills, which are technical knowledge and reasoning, open thinking and innovation, personal and professional skills, communication and teamwork, attitude and manner, responsibility, ethical values, social values created by application practice.



# Education Resources — Provide “4S” Full Range of Support Services



- On sale: 12 Platform and Software, 31 Laboratories, 229 Teaching Resources



- Up to FY24:**
- Co-operating with 700+ undergraduate college, vocational college (30+ “Double first-class” colleges and universities, 60+ “Vocational education double-high plan” schools) ;
  - 22K in the joint establishment of academic majors, 133 platforms and labs sales contracts;
  - Revenue: 221 million

**Note:** “4S” are Data as a service, Software as a service, Content as a service, and Platform as a service.

# Solid Progress on Continuing Education Services

Accumulatively obtained more than 80 national-level, provincial-level, municipal-level and industry-level training qualifications



- MOE, “National Vocational Education Double-qualified Teacher Training Base”
- MOE, “Digital Art Innovation and Entrepreneurship Education Base”
- MOE, “The First Batch of National Vocational Education Teacher Enterprise Practice Base”
- MHRSS, “National Continuing Education Base for Professional and Technical Personnel”
- The Ministry of Science and Technology, “National Digital Media Technology Industrialization Talent Training Base”
- MIIT, “Industrial and Information Technology Vocational Skills Upgrading Action Working Committee Member unit”
- National Standardization Administration, National Non-Academic Continuing Education Services Standardisation Pilot Project

**Continuously advance qualification applications:**  
4 national-level, 2 provincial-level, and 2 municipal-level training base certifications in 2024.

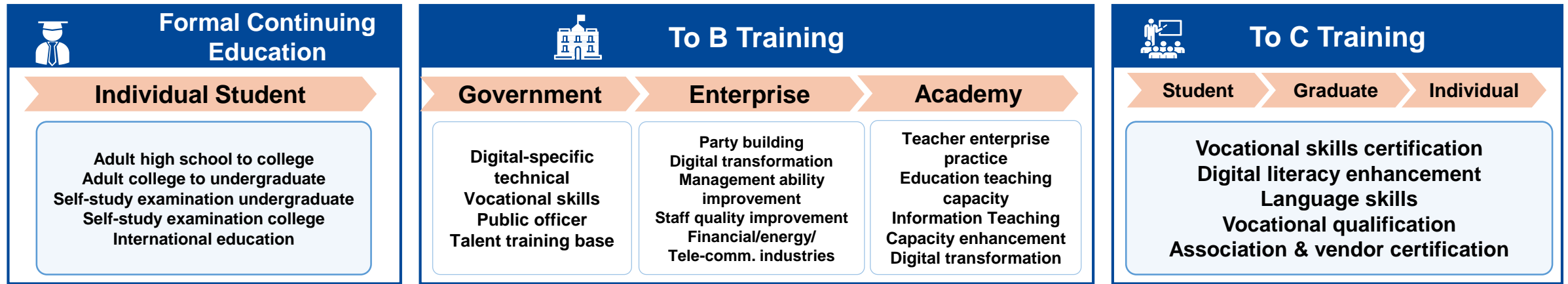
## Neuedu Online and IT Cloud Class

Over 2.3 million registered users

- Focus on **online education** and **HR services**;
- Nearly 400 courses, covers **software engineering, big data, AI, AI tools, and multiple popular directions**;



- Settled in the MHRSS Employment and Entrepreneurship Platform and New Career Platform;
- MHRSS, top 100 high-quality online vocational skills platforms;
- Settled in "Jiangsu Technician Class" Jiangsu Provincial Department of Human Resources and Social Security



Up to FY24, 41k offline trainees, approximately 139 million revenue




# LIFECARES — Build a New education Concept for the Healthcare

- In view of the fact that the elderly have enough time, as well as their special needs in the fields of learning, social interaction, health and other fields, we created the characteristic "LIFECARES" new model of integrated medical care that integrates happiness, wellness, medical care, learning, and achievements. Through the independent or combined implementation and delivery of multiple modules, we can empower the elderly with first-class medical and nursing services and platform services, and realize **"to have something to enjoy, to be cared, to have medical care, to learn and to achieve for the elderly"**.

Up to now, the 3 major categories of courses: 106



	AI & Artistic Creation	Healthy & Recovered	Mind Tour
Content	AI writing AI drawing AI music AI video Filming and vlog production	Comprehensive physical examination Health management Rehabilitation theory and practice Elderly philosophy Healthy diet	Heart healing Health management Culture experience Nature explore Travel style
Feature	Low creation threshold High art level Deep value experience	Digital evaluation Rehabilitation Body soul healing	Learning and touring Landscape and views Recuperating
Rely on	3 universities IT & DT majors teaching experience	Cardiovascular hospital Stomatology hospital Nursing home	Yunnan, Hainan, Sichuan and etc. agreement hotel





# Neuedu Health Care Science and Technology Park

**31<sup>st</sup> May,2024**, Completed the acquisition of Neusoft Healthcare Management Co., Opened Neuedu's new stage of strategic development.



## Rui Kang Cardiovascular Hospital



- Opened in **2022**, tertiary hospitals, Medical insurance qualification;
- Listed on "Dalian second affiliated hospital of Dalian medical university, Cardiovascular hospital"
- Equipped with state-of-the-art medical equipment such as Philips CVx echocardiography, 512CT, DSA, and 1.5T MRI, to meet various diagnostic and treatment needs;
- **2024, Received 44,000+ outpatients and 6,000+ inpatients.**



## Rui Kang Stomatological Hospital



- Opened in **2023**, tertiary hospitals standards, Medical insurance qualification;
- Children's Dental Medical Center, Orthodontics and Aesthetic Center, Maxillofacial Surgery and Implantology Center, Comprehensive Stomatological Medical Center, VIP Special Medical Center, and Characteristic Outpatient Clinic, catering to the needs for oral health diagnosis and treatment and healthcare of pediatric dentistry, dental implants, maxillofacial surgery, aesthetic restoration, orthodontics, and comprehensive stomatological treatment;
- **2024, Received 12k+ outpatients.**



## Wecare Family Nursing Home



- Opened in **2024**;
- Synchronous international care concepts, to provide nurses and rehabilitation trainers doctors, butlers, psychological consultants;
- For disabled, semi-disabled, cognitive grade elderly, provide quick medical access, accompanied by medical treatment and different level care programs.
- Equipped millimeter-wave radar sensors, smart bracelet, custom software, AI monitoring tools.
- **2024, Occupancy rate is 75%**



02

# Financial Review

## Our Mission

Empower education healthcare wellness mind tour ecosystem with technology and boost digital intelligent lifestyles with innovative education

# FY2024 Financial Highlights

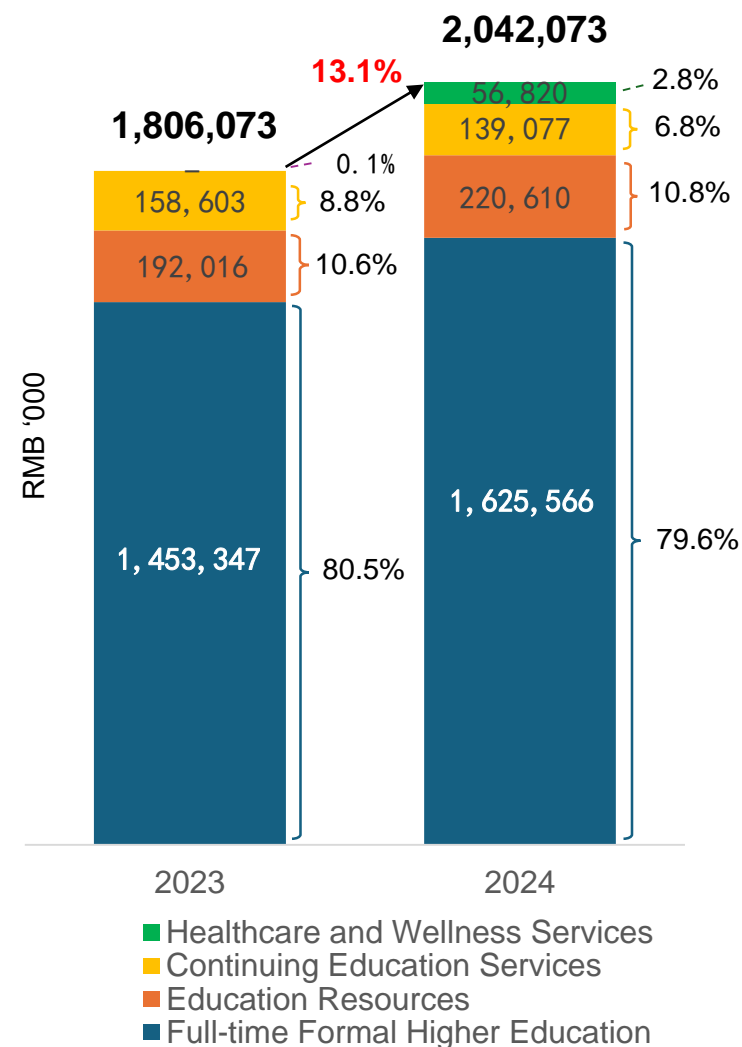
(RMB '000)	2024	2023	Change
Revenue	2,042,073	1,806,073	+13.1%
Gross Profit	968,552	865,076	+12.0%
Gross Profit Margin	47.4%	47.9%	-0.5pp
Net Profit	467,319	429,641	+8.8%
Net Profit Margin	22.9%	23.8%	-0.9pp
Adjusted Net Profit <sup>(Note)</sup>	466,092	428,713	+8.7%
Adjusted Net Profit Margin	22.8%	23.7%	-0.9pp
Adjusted Net Profit Attributable To Owners of the Company	464,392	428,612	+8.3%

**Note:** Adjusted Net Profit = Net profit - Net foreign exchange gains.

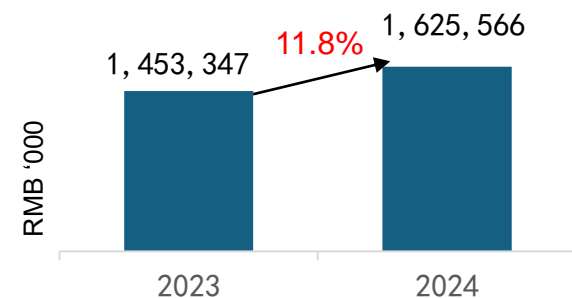


# Revenue

Revenue:



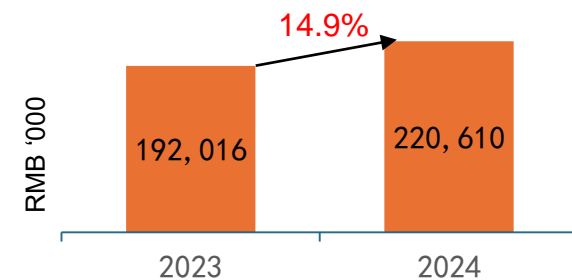
## Full-time Formal Higher Education



- 11.8% Revenue growth

Mainly due to the increase of student enrolment and average tuition fee in our 3 universities

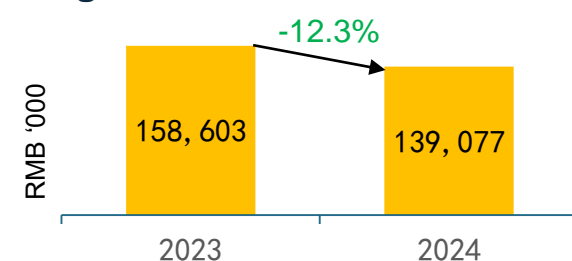
## Education Resources



- 14.9% Revenue growth

Mainly due to the growth of the smart education platforms and software's sale

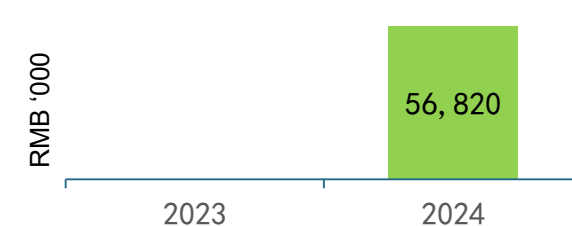
## Continuing Education Service



- Revenue fell by 12.3%

Mainly due to formal continuing education services declined

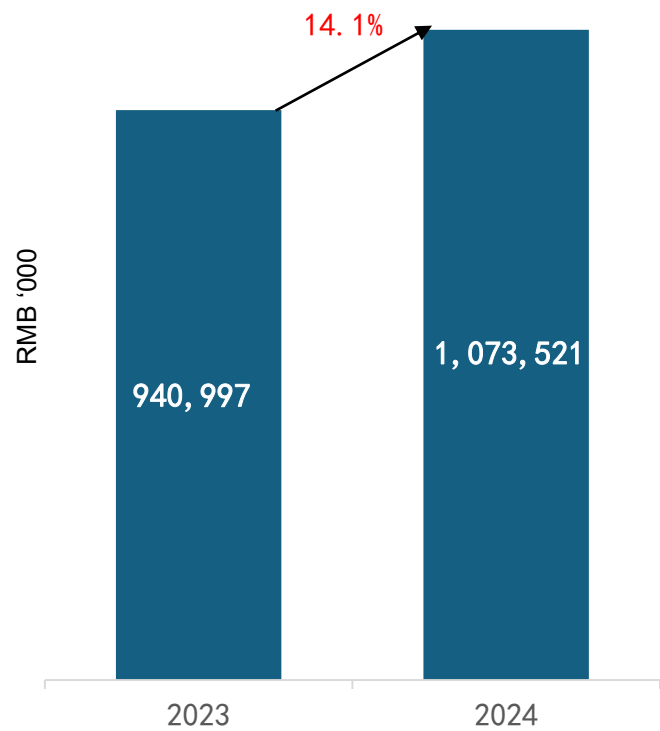
## Healthcare and Wellness Services



- Revenue consolidated in June, 2024

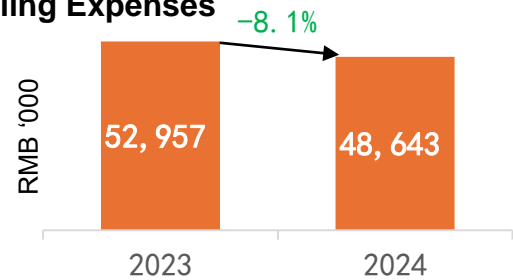
# Cost and Expenses

## Cost of Revenue



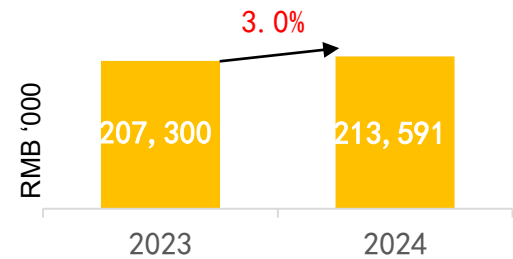
- **Cost increased by 130 million:**
  1. Increased in salaries, depreciation, and operational costs following the completion and operation of the expansion projects at 3 universities.
  2. Increased salaries and medication cost after consolidated Neusoft Healthcare and its subsidiaries.

## Selling Expenses



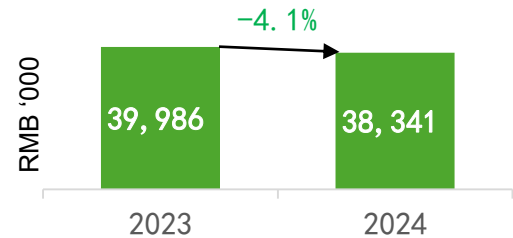
- **Decreased by 4.3 million:**  
Due to optimizing the sales team structure

## Administrative Expenses



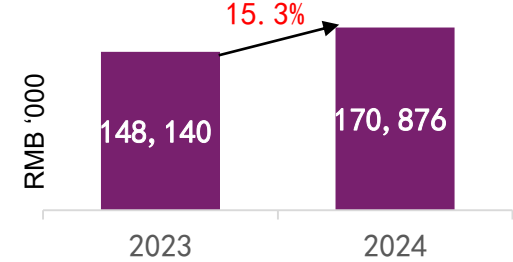
- **Increased by 6.3 million:**
  1. Due to the consolidation of Neusoft Healthcare
  2. Partially offset by optimizing the administrative team in the education services

## R&D Expenses



- **Decreased by 1.6 million:**  
Due to the completion of major R&D projects previously launched, such as the Smart Education Platform

## Taxation Expenses

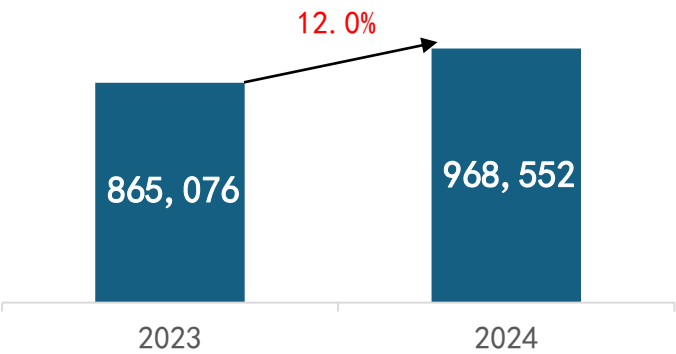


- **Increased by 22.7 Million:**  
Taxable profit increased during the reporting period

# Profitability

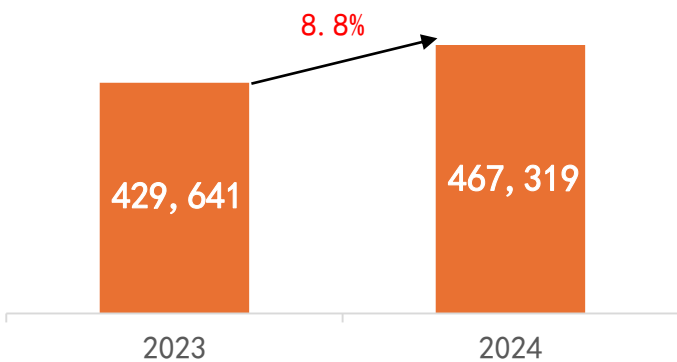
## Gross Profit

( RMB '000 )



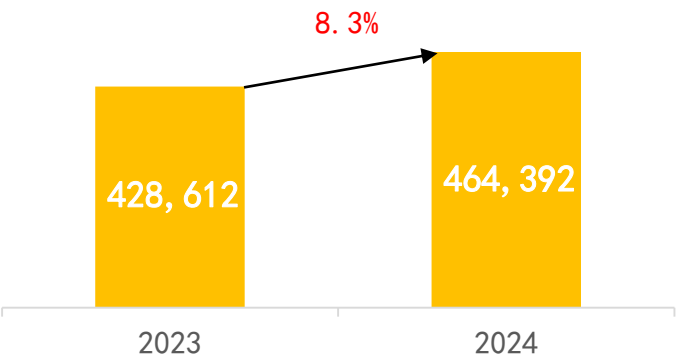
## Net Profit

( RMB '000 )

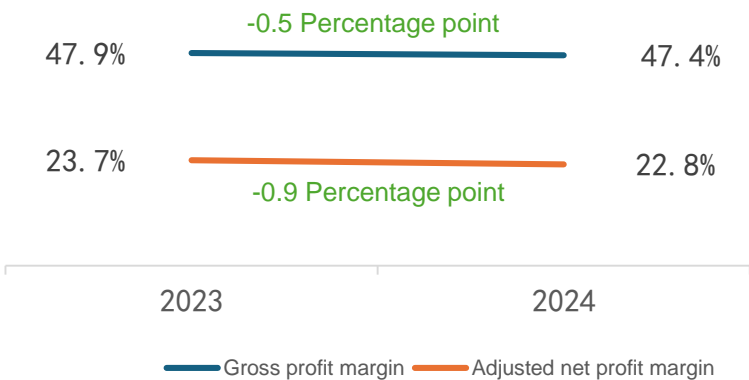


## Adjusted Net Profit Attributable to the Owners of the Company <sup>(note)</sup>

( RMB '000 )



## Gross Profit Margin / Adjusted Net Profit Margin



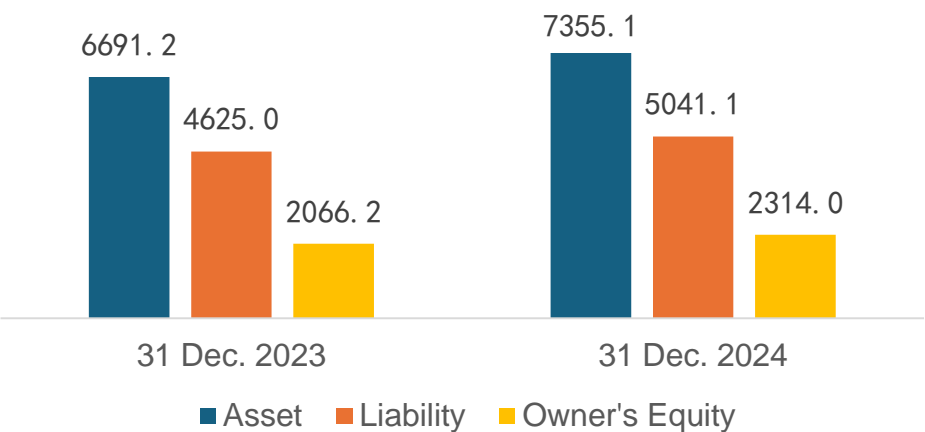
**Note:** Adjusted Net Profit = Net profit - Net foreign exchange gains



# Capital Structure

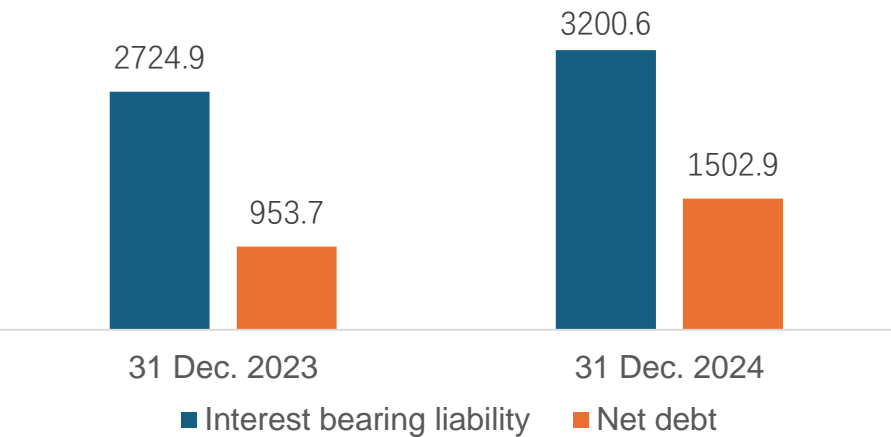
## Asset, Liability, Owner's equity

( RMB Million )

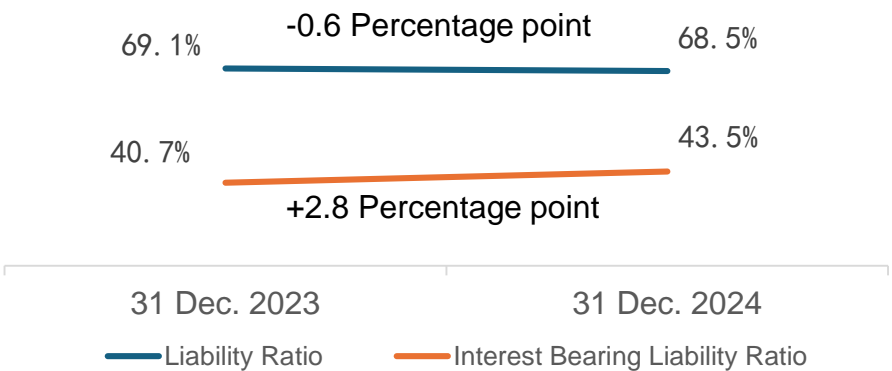


## Interest Bearing Liability <sup>(1)</sup> and Net debt <sup>(2)</sup>

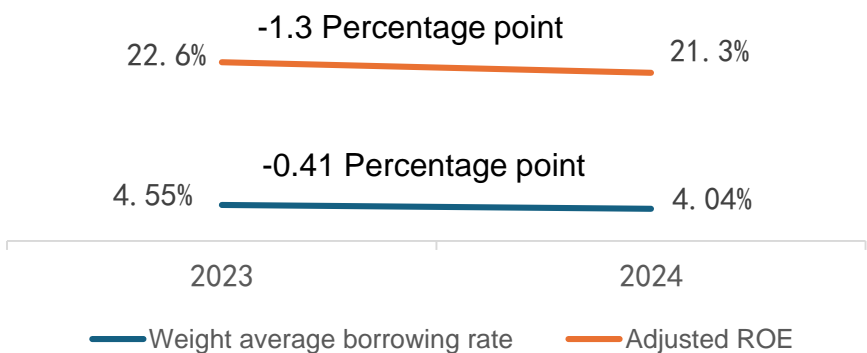
( RMB Million )



## Liability Ratio and Interest Bearing Liability Ratio



## Weighted Average Borrowing Rate and Adjusted ROE



**Notes:** (1) Interest bearing liability = Bank borrowing  
(2) Net debt = Interest bearing liability – Cash and cash equivalents – Restricted cash

# Cash Flow

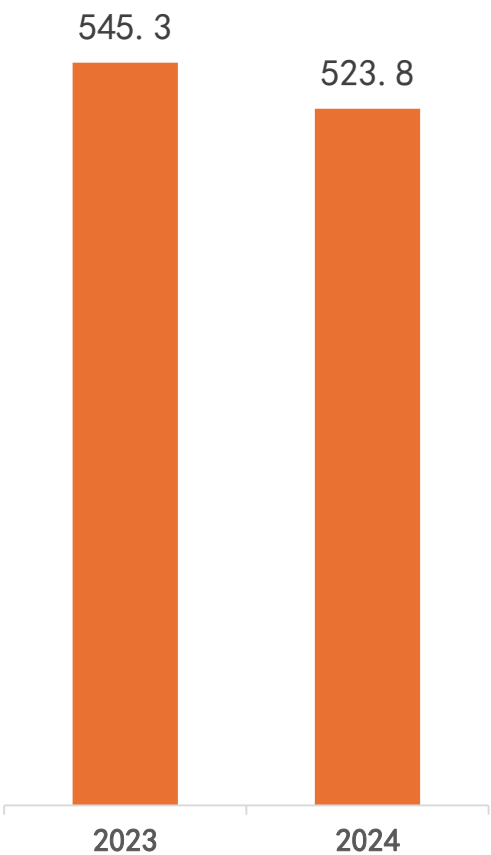
## Net Cash Flow from Operating Activities

( RMB Million )



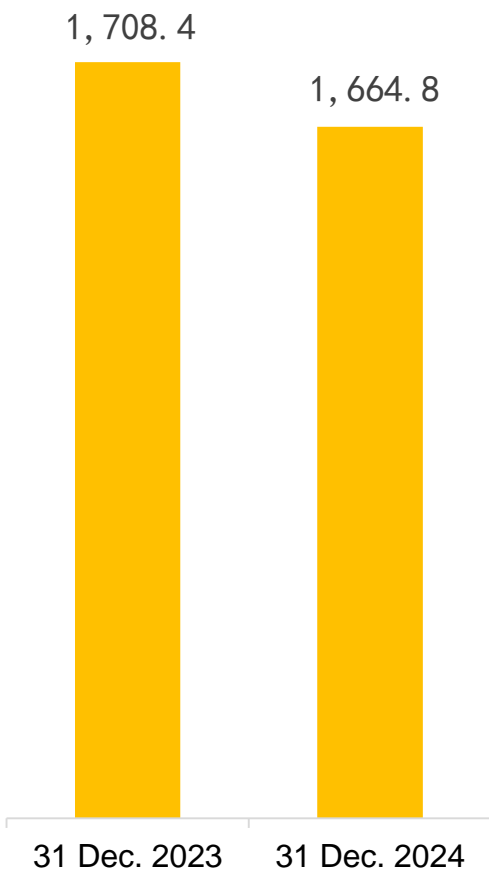
## Capital Expenditure

( RMB Million )



## Cash and Cash Equivalent

( RMB Million )

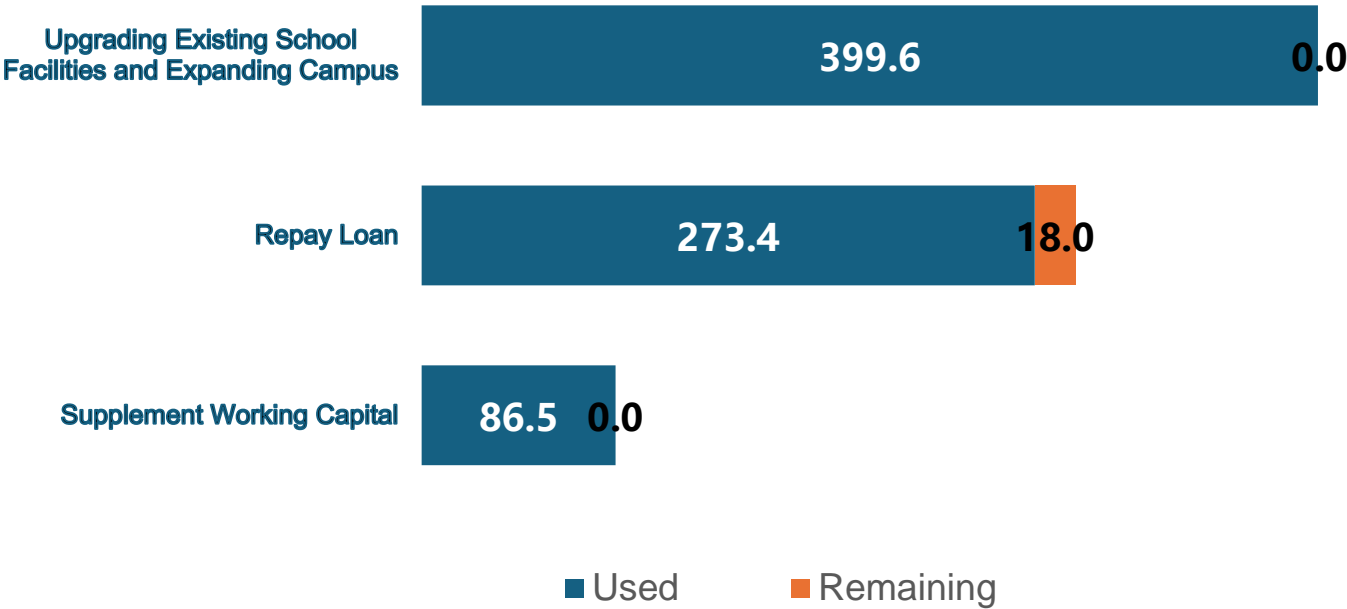


# Usage of IPO Proceeds

Up to 31 December 2024 (Note)

Net Proceeds: 777.5      Unused Amount : 18.0

(RMB Million)



**Note:** On 8 March 2024, the Board resolved to reallocate the unutilised IPO proceeds of approximately RMB100.0 million (representing approximately 12.9% of the IPO proceeds) originally intended to be used for the acquisition of other schools, of which approximately RMB93.4 million to repay commercial loans, and approximately RMB6.6 million to supplement working capital.



03

# Industry and Policy

**Our Value**

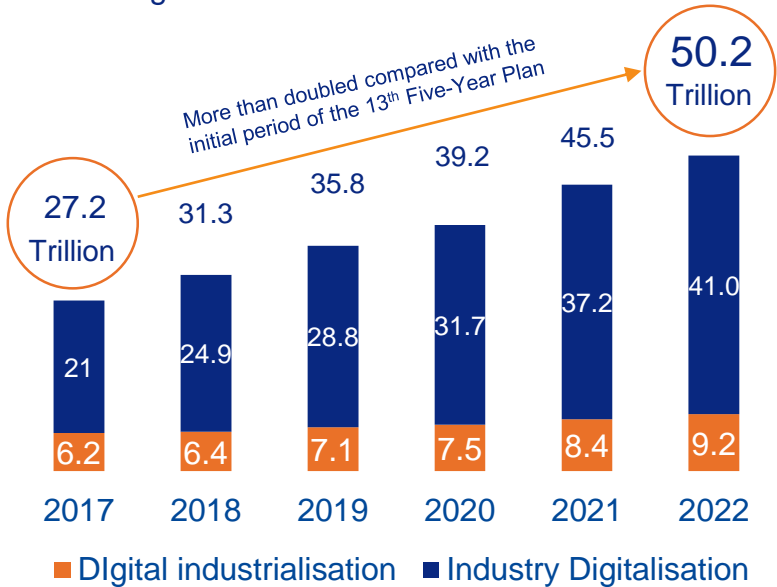
Innovation Integration Progression Responsibility Integrity



# Rapid Development of Digital Industry Drives the Demand for Talents

## Rapid Growth of Digital Economy<sup>(1)</sup>

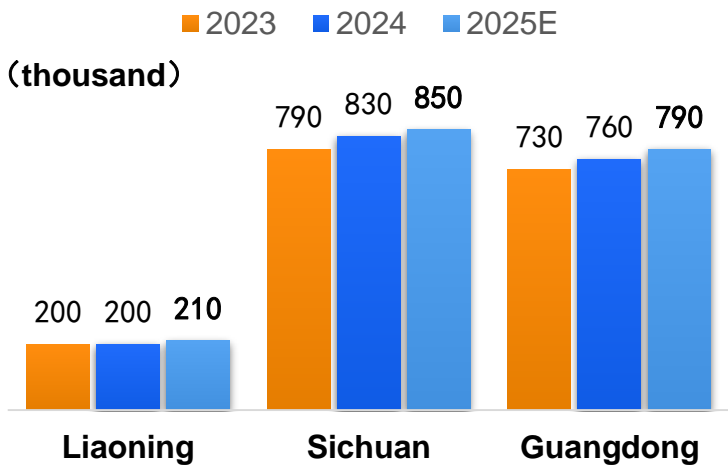
- By 2025, the overall scale of China's digital economy is expected to exceed **RMB60 trillion**, accounting for over **50%** of GDP. The average annual growth rate is about **9%**.



"Industrial Digital Talent Research and Development Report (2023)": The overall gap of digital comprehensive talent in China is about 25 million to 30 million, which is still expanding.

## Gaokao Examinees Continue Rising

- 2022 Gaokao Examinees: 11.9 million
- 2023 Gaokao Examinees: 12.9 million
- 2024 Gaokao Examinees: 13.4 million
- Expected 2025 Gaokao Examinees: Over 14.0 million



## Difficulty for Enterprise Digital Employment<sup>(3)</sup>

- 3 main contradictions between supply and demand of digital talents:

### Long-term quantitative shortages

According to the research, supply and demand of digital technology talents in China is seriously unbalanced, and IT and data talents have become **the third largest shortage of talents in China**.

### Worsening high-quality talents shortages

The focus of digital transformation is accelerating from the field of consumption to the field of production, and there is an urgent need for **highly skilled and interdisciplinary talents**.

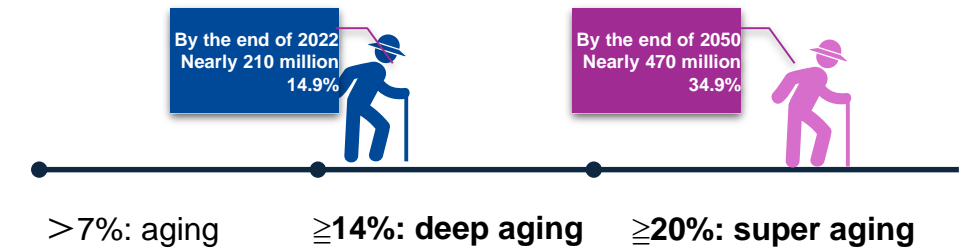
### Accelerating structural shortage

According to the data, there is a problem of unbalanced distribution in **industrial structure and regional structure** the digital talents in China.

# Demands Derive From the Aging Promote the Rapid Development of the Silver-economy

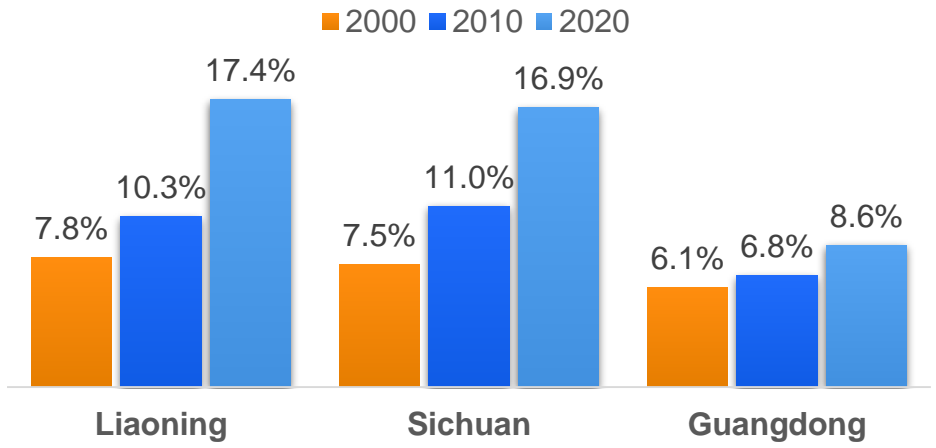
## The population has entered the early stage of deep aging

**WHO's classification criteria for an aging society:**  
the proportion of elderly people aged 65 and over



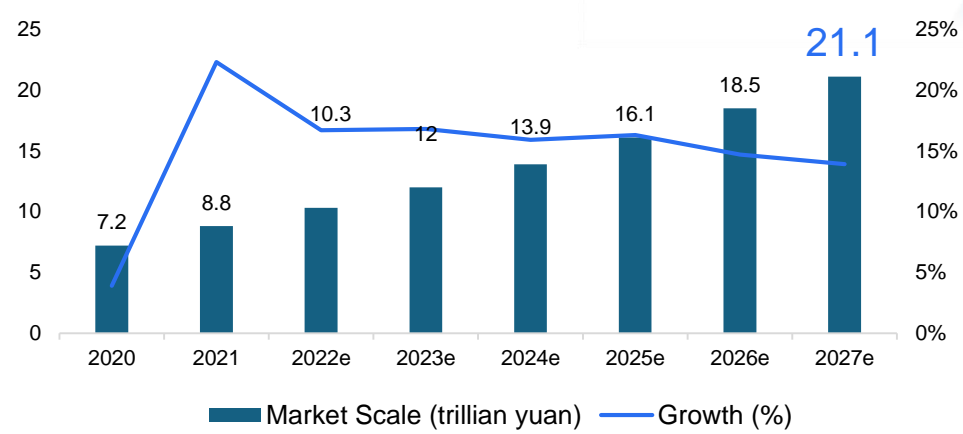
## The proportion of the elderly population in Liaoning, Sichuan and Guangdong provinces is increasing

**In 2000, 2010 and 2020, the proportion of the population aged over 65 in the three provinces**



**Note:** Data from WHO, IResearch, 7th Census data

## China's healthcare industry has a broad market



## The needs of the elderly are increasingly diverse

With the elderly people born in the 1950s and 1960s **who have careers, knowledge and vision** gradually entering retirement life, **the concept of old-age care has changed and the diversified development of industries** has been forced from the demand market.

Age 60-80 (career retirement)		Age 80+ (body degeneration)	
Learning and entertaining oriented, teaching + care combination		Nursing oriented, medical + nursing combination	
Reshape life	Hobbies	Nursing and Care	Medical Support
Social and Entertainment	Wellness	First Aid	Hospice Dignity

# Frequent Policies — Support the Development of Vocational Education

## Adhering to high-quality development as the lifeblood of education and actively promoting the deep integration of industry and education

- Mar.2024, the **“2024 Government Work Report”** clearly stated the need to strengthen the construction of a high-quality education system, adhering to high-quality development as the lifeblood of education at all levels and types, guiding and regulating the development of private education, and vigorously improving the quality of vocational education.
- Mar. 2024, the **MOE and 3 other departments** jointly issued the **“Key Points for Enhancing National Digital Literacy and Skills in 2024”**, which specifically emphasizes the implementation of the integration project of digital skills into industry and education. Enterprises are encouraged to establish joint colleges, laboratories, and internship bases with general universities and vocational colleges, thereby enriching the supply of high-quality digital resources and constructing a lifelong digital learning system to facilitate new achievements in promoting national digital literacy and skills
- April 2024, **9 departments**, including the **Ministry of Human Resources and Social Security**, the **Central Committee's Organization Department**, and **MOE** jointly issued the **“Action Plan for Accelerating the Cultivation of Digital Talents to Support the Development of the Digital Economy (2024–2026)”**. The plan emphasizes aligning closely with the needs of digital industrialization and industrial digitalization, increasing the effective supply of digital professionals, fostering a clustering effect in the digital talent pool, and focusing on building a high-caliber digital workforce that is large-scale, high-quality, well-structured, and rationally distributed. These efforts aim to better underpin the high-quality growth of the digital economy.
- May 2024, the **General Offices of the Communist Party of China Central Committee** and the **State Council** issued the **“Opinions on Promoting the High-quality Development of Modern Vocational Education”**, explicitly advocating for the integration of industry and education, as well as school enterprise cooperation, to foster a development pattern featuring positive interactions between industry and education and complementary advantages between schools and enterprises. Governments at all levels are encouraged to take cities as nodes, industries as pivots, and enterprises as key points, and establish a batch of pilot cities for industry-education integration, foster benchmark industries that lead in this area, and cultivate a group of industry-leading enterprises engaged in industry-education integration.
- Sept. 2024, the **Communist Party of China Central Committee** and the **State Council** issued the **“Opinions on Implementing the Employment Priority Strategy to Promote High-Quality and Full Employment”**, which emphasized accelerating the development of modern vocational education, advancing the integration of vocational and general education, the fusion of industry and education, and the convergence of science and education, to cultivate more high-quality skilled and technical talents.



# Frequent Policies— Support “Silver Economy” Development

## Shortage of talent in healthcare, medical services, and elderly care spurs the development of related majors

- **Jan. 2024**, the **General Office of the State Council** issued the “**Opinions on Developing the Silver Economy and Enhancing the Welfare of the Elderly**”, introducing the concept of the “silver economy” and proposing 26 measures under four aspects for both the “aging economy during the elderly stage” and the “pre-aging economy during the pre-elderly stage”. These measures aim to accelerate the large scale, standardized, clustered, and branded development of the silver economy, cultivate high-tech products and high-quality service models, and enable the elderly to share the fruits of development and enjoy a happy later life. Emphasis is placed on optimizing elderly health services, improving elderly care services, enriching cultural and sports services for the elderly, and fostering new formats of smart and healthy elderly care.
- **July 2024**, the **Third Plenary Session of the 20th Central Committee of the Communist Party of China** reviewed and approved the “**Decision of the Communist Party of China Central Committee on Further Comprehensively Deepening Reforms and Advancing Chinese-style Modernization**”, which explicitly calls for optimizing the supply of basic elderly care services, fostering community-based elderly care service institutions, improving the operational mechanisms of public elderly care institutions, encouraging and guiding the active participation of enterprises and other social forces, promoting mutual assistance in elderly care services, and facilitating the integration of healthcare and eldercare.

## Focusing on technology-enabled healthcare services, accelerating the integrated development of healthcare technology and industry

- **Jan. 2025**, the **Central Committee of the Communist Party of China** and the **State Council** issued the “**Opinions on Deepening the Reform and Development of Elderly Care Services**”, proposing to accelerate the development and application of elderly care technology and digitalization, improve the national unified elderly care service information platform, and promote the connection between the supply and demand of elderly care services.

## Shortage of talents in medical, health, and elderly care services encourages the development of an integrated medical and elderly care talent support system

- **Jan. 2024**, **12 Departments including the Ministry of Civil Affairs** jointly issued the “**Opinions on Strengthening the Construction of the Elderly Care Service Talent Pool**”, proposing to focus on meeting the diverse, multilevel, and high-quality elderly care service needs. The document calls for attracting, cultivating, utilizing, and retaining talents in all aspects, focusing on developing skilled talents in elderly care services, in order to build a moderately sized, structurally rational, and morally and technically competent elderly care talent team, providing strong talent support for the high-quality development of elderly care services in the new era.
- **June 2024**, the **Ministry of Human Resources and Social Security** issued the “**Notice on Strengthening Supportive Measures to Boost the Development and Growth of the Silver Economy**”, calling for greater efforts in cultivating technical and skilled talents for the silver economy. It included urgently needed and scarce occupations such as elderly care nursing and health care into the vocational skills training catalog. An online recruitment zone for the silver economy was established, and special recruitment events were carried out offline. Policies to encourage enterprises to absorb employment were implemented, and probationary bases were established.
- **Feb. 2025**, the **MOE** and **National Health Commission** issued the “**Notice on Strengthening the Development of Elderly Care and Management Programs in Higher Vocational Education**”. The document supports tiered program development and encourages local vocational undergraduate institutions to establish specialized undergraduate programs in elderly care and management.

# Diversified Business Models

The volatile and intricate socio-economic landscape poses **significant challenges to single-business models**. Constrained by traditional frameworks, these models struggle to meet increasingly diversified and personalized market demands. The **integrated of diversified business models**, achieved through resource consolidation and complementary strengths, has **emerged as an imperative strategy to overcome the survival challenges of monolithic business approaches and achieve sustainable growth**.

## Challenges faced by a single business model

Changes in population structure, Intensified competition for student enrollment, Uneven distribution of medical resources, Surge in demand for elderly care services

Rapid development of technologies such as digitalization and intelligentization has caused disruptive impacts and transformative changes to traditional business models

Consumers are increasingly prioritizing experiential and personalized services, while single business models struggle to meet these evolving demands.

If future adjustments are made to industry policies and regulations, may create uncertainties for the long-term development of single-business operations.

## Advantages of diversified business

- ✓ Resource sharing and Cost reduction
- ✓ Complementary advantage and Enhance competitiveness
- ✓ Meet diversified needs and Expand market reach
- ✓ Risk diversification and Enhance risk resilience
- ✓ Strengthen innovation drive
- ✓ Enhance brand image, Expand brand awareness



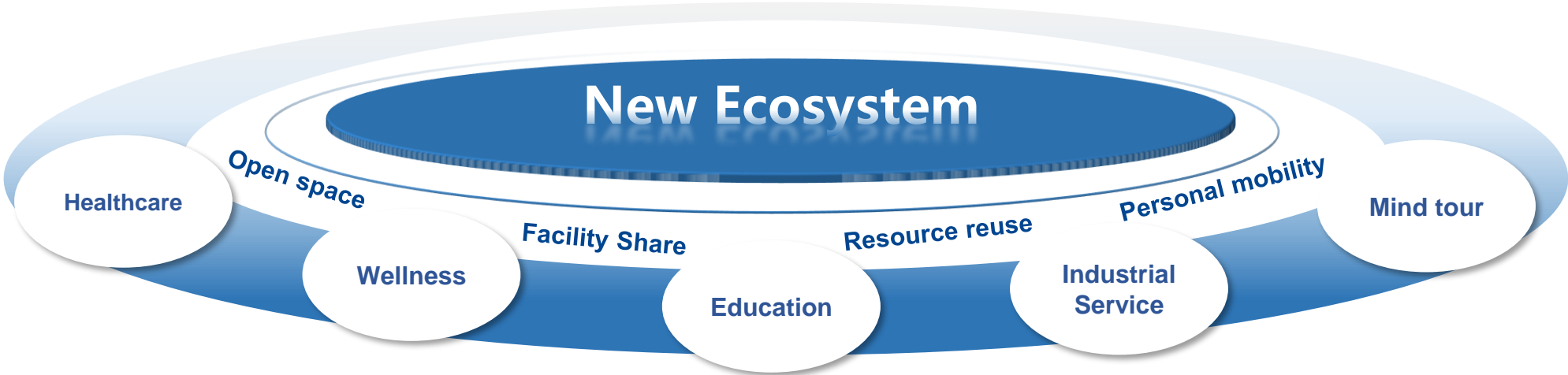
04

# Growth Strategy

Become the pioneer in building an ecosystem of education healthcare wellness and mind tour

# Building “Education, Healthcare, Wellness and Mind tour Ecosystem” — Neutech’s Next Decade

- With **education** as its core, we will build **new education-supporting infrastructure**, developing hospitals, nursing home, health & wellness training bases around campuses. By **leveraging data** and **AI technologies** to advance university disciplines, we create an integrated Education-Healthcare-Wellness-Mind tour model. This model will be extended to society at large, enabling scalable application of research outcomes.



Market demand shift	Learners' need for vocational and lifelong education encompassing both academic and social dimensions	Growing health awareness among residents has increased demand for medical services, rehabilitation and disease management	Deepening aging demographics and shifting consumption attitudes are driving growing demand for elderly care services	Shifting from treatment to prevention is driving growing demand for disease prevention, rehabilitation care, and related services	Evolving consumption values prioritizing quality of life and spiritual fulfillment are driving demand for innovative tourism
Technology driven transformation	Application of big data and AI technologies are driving educational resource sharing and innovative teaching models	Digital transformation of the healthcare is advancing precision medical while enhancing service efficiency and quality	Emerging technologies accelerate the adoption of smart elderly care devices and systems, driving innovation in healthcare and intelligent elderly care solutions	Smart devices and related technologies are advancing health monitoring, disease prediction, and personalized health management services	Big data analyses tourist demand drives personalized travel recommendations and customized travel services



# Resource Integration, Synergistic Growth

## School Resources



## Hotel Resources



## Elderly Care Resources



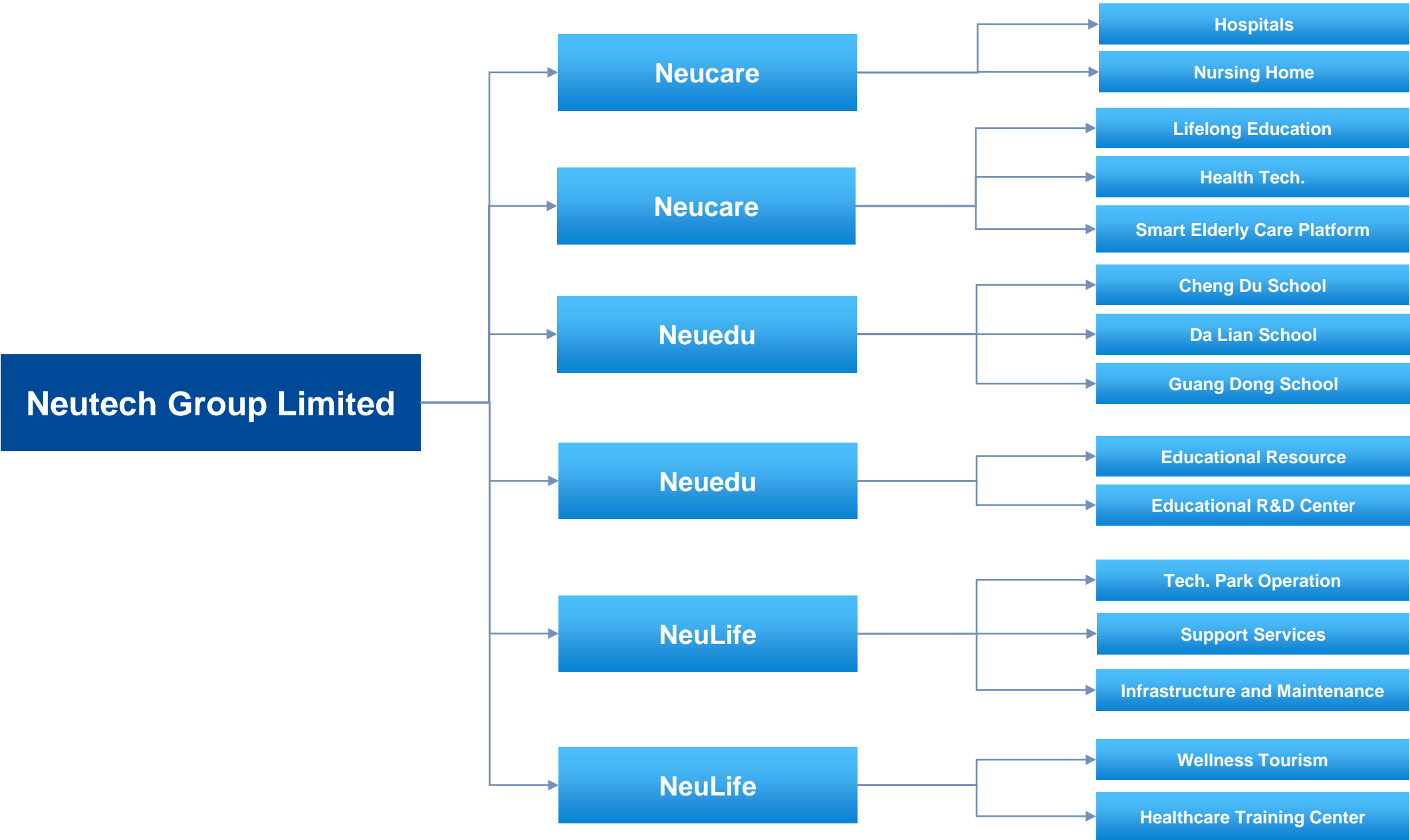
## Medical Resources



## R&D Resources



# Neutech Group's Business Layout



01

# Educational Services

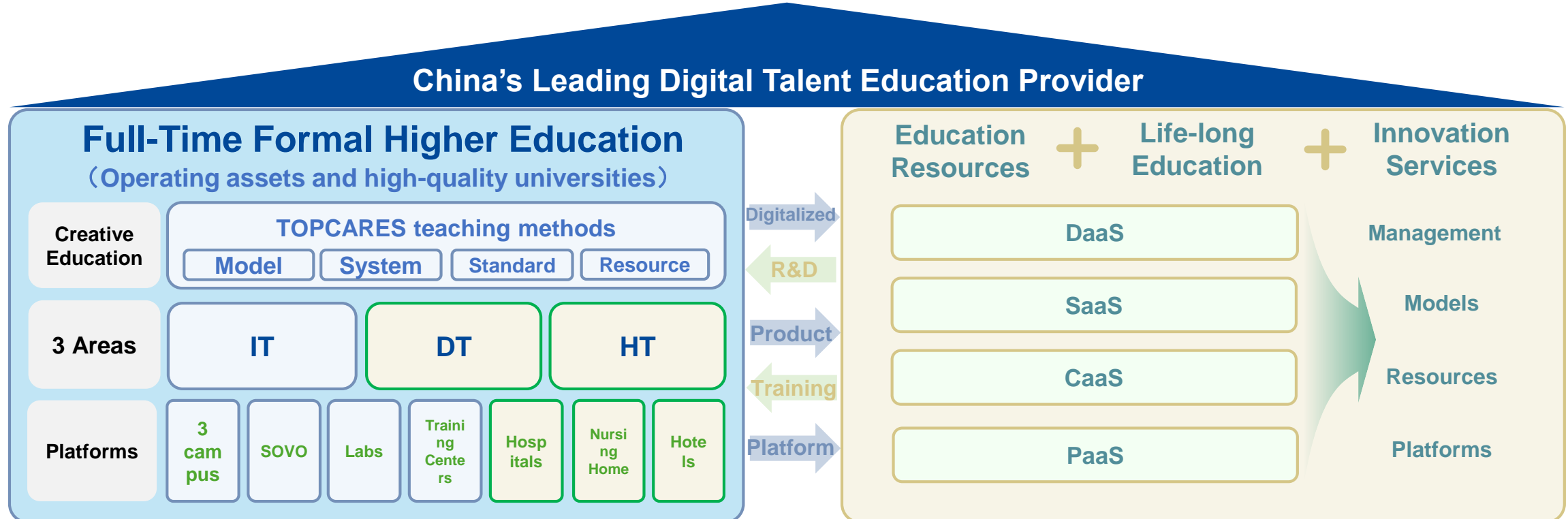
China's Leading Digital Talent Education Provider

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# Education Services— From “IT” to “IT+DT+HT”

- Building on the foundation of IT innovation education, we are expanding into digital media and healthcare sectors to create an integrated **"education-healthcare-wellness-mind tour" ecosystem**, solidifying our core competitiveness in the future of educational technology.
- **On Campus:**  
Optimizing the allocation and efficient utilization of all educational assets and resources across these three key domains.
- **Off Campus:**  
Establishing new practical training bases in healthcare, wellness, mind tour and other fields, extending our resource offerings and lifelong education programs to include technological innovation services.





# Formal Higher Education — Adhere to High-Quality Development

- **Around the main line of improving quality and excellence**, we promote the three universities in aspects of enrolment and employment, major construction, teaching reform, industry-education integration, sci-tech R&D, quality guarantee, environment construction and brand reputation and others;
- To drive digital transformation, we are synergizing **industry-validated digital media programs** with evolving market needs to develop future-ready DT professionals;
- **Focusing on the silver economy**, we will leverage affiliated hospitals and senior care centers to accelerate the establishment of more academic programs in **health technology** and **elderly care management**.
- Consolidate the leading position in **IT+DT specialties**, build "**HT's new flagship programs**", continuously advance the iterative upgrade of TOPCARES educational methodology, support **service and resource exports, expand lifelong education initiatives, and cultivate more professionals for the silver economy sector**;
- Relying on the school's infrastructure, we have built characteristic affiliated hospitals and elderly care centres, which will become a **disciplinary and major construction base and form more operational assets and resources**

## Optimize majors layout

- Focus on **"IT+DT+HT"** majors
- Relay on **subsidiary hospitals and nursing home**, cultivating a group of interdisciplinary, digital, innovative, practical high-quality medical and healthcare talents.

## 1<sup>st</sup> Class University Construction

- **Consolidating IT majors' leading, building DT and HT "New Star" majors**, bringing the improvements on majors.
- Building **digitalized campus**, keep improving campus environment.
- **Increasing school capacity**, to strive for more quota.

## Deepen Industry-Education Integration

- Realizing comprehensive coordination and interaction among **"school, enterprise, research"**.
- Building the model school for serving the expansion **education resources and continuing education services**.



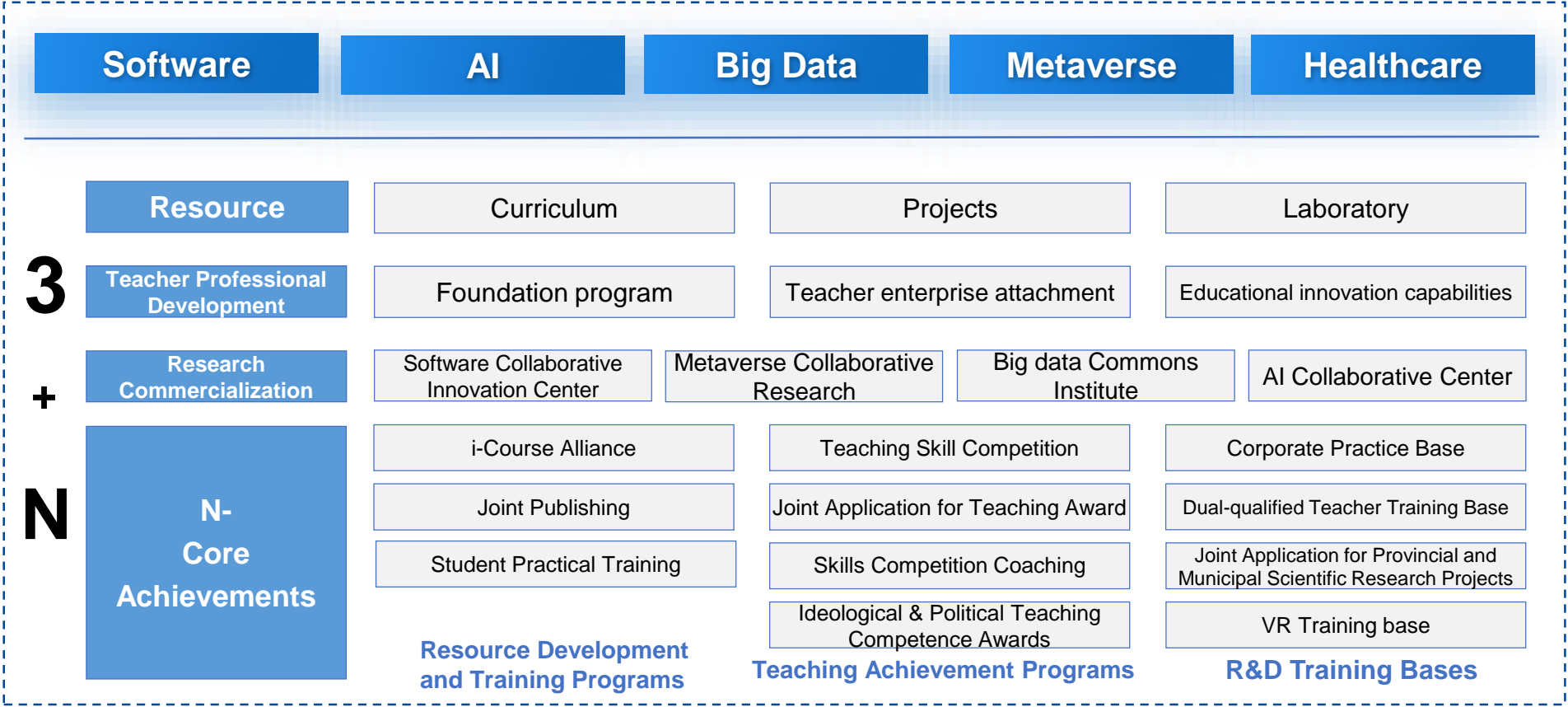
# Education Resource— Building “3+N”Service System

Deepening Industry-Education Integration, we are committed to co-establishing industrial colleges with partner institutions. Targeting 5 academic disciplines, we have meticulously developed the "3+N" cooperation framework;

“3”, represents 3 core pillars: **Resource**, **Teacher Professional Development**, and **Collaborative Innovation Commercialization**;

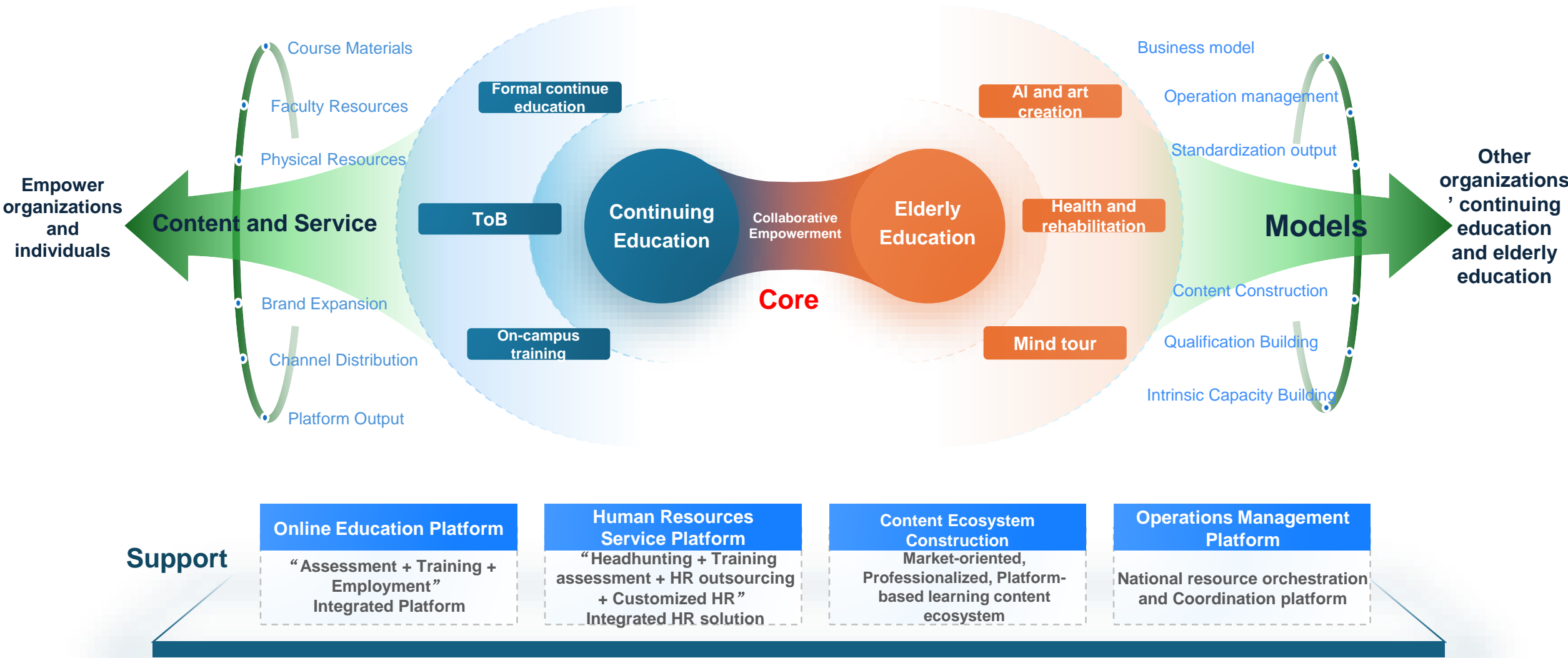
“N”, represents customizable **achievements outcomes system**.

Building on our proven and widely recognized **talent development model**, **premium educational resources**, and **faculty capacity-building programs**, we empower partner institutions with robust synergies to achieve mutual success.



- Enhancing professional program quality
- Innovative talent cultivation models
- Develop cooperative courses
- Build dual-qualified teaching workforce
- Establish practical training bases
- Develop new-format textbooks
- Establish industry-academia-research collaboration platform

# Lifelong Education — Build a Collaborative Development Framework Integrating Continuing Education and Elderly Education



02



# Healthcare

**“Education + Technology + Platform”  
Driven Neo-Healthcare Provider**

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# Healthcare: “Specialization-Closed loop-Data” Triad Strategy for Competitive Moats & Regional Healthcare Benchmarking

"Through triple-core strategies of Clinical Sub specialization, Closed-loop Service Integration, and Data Interoperability, we construct an irreplaceable ecosystem that brands through medical excellence, enhances stickiness via wellness continuum, and creates value via education empowerment."

## Service Barrier

Covering the entire process from 'acute-phase treatment' to 'functional rehabilitation' and 'long-term wellness care,' addressing industry gaps and service difficulties.

## Ecological Barrier

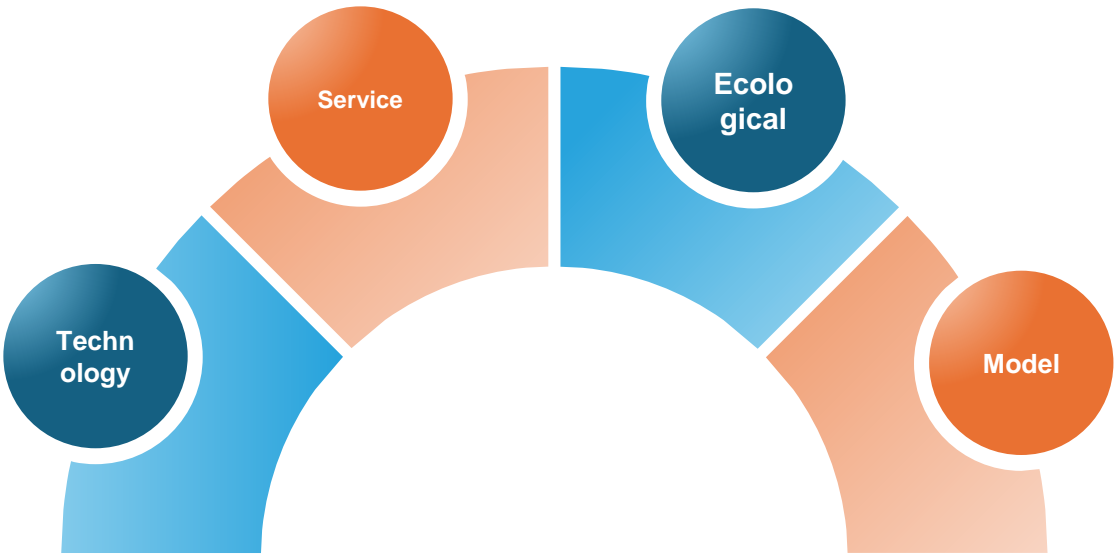
Deep integration of medical, wellness, education, and hospitality services to enable customer resource sharing and value multiplication

## Technology Barrier

Minimally invasive robotic surgery, pain-free dental treatments, and smart elderly care systems establish a professional edge / create specialized barriers to entry.

## Model Barrier

Standardized eldercare facility models and dental service systems enable rapid regional expansion.



# Healthcare: Cross-scenario resource integration to achieve a 'medical+' value multiplier effect

By enabling scenario-based connectivity and data interoperability across **education, healthcare, wellness, and mind tour**, to achieve a fission effect of **'customer sharing - service integration - experience enhancement'**.

## Healthcare + Wellness: Building Full-cycle Health Management

**Integrated Postoperative Recovery:** Surgery patients are transferred to rehabilitation hospitals for tailored cardiac recovery programs, with subsequent transition to Xi Kang Cloud Residences for "postoperative recovery stays."

**Health Data Interoperability:** Seamless integration of health data across hospitals, eldercare facilities, and senior universities creates comprehensive lifelong health records.



## Healthcare + Mind tour: Premium Health-lifecycle Integration

**Healthcare + mind tour Solutions:** Rehab therapy and thermal wellness programs. Customized aquatic rehabilitation courses for post-op spinal patients.

### Tech-Enhanced Experience:

Smart rooms with AI mattresses and portable ECG monitors, Wellness Rewards Program: Earn redeemable points across medical services, accommodation, and courses

## Healthcare + Education: Health Management Solutions Drive Customer Loyalty

**Course-Driven Engagement:** Phoenix Academy offers certified courses like "Home Care for Cardiovascular Diseases", backed by hospital specialists. Graduates enjoy exclusive medical discounts, effectively converting participants into rehabilitation hospital clients.

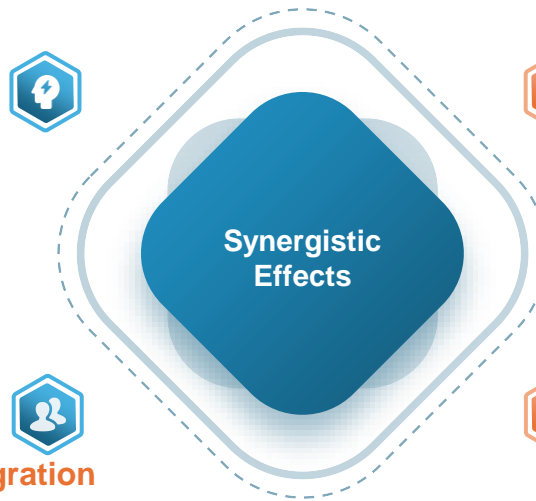
**Home Care Expansion:** Family health education via caregiver apps promotes "Cardiac Screening Packages" through bite-sized wellness videos, driving family-level health service adoption.



## Wellness + Education: Unlock Silver Economy Potential

**Elderly education value-added services:** "Smart Elderly Tech Applications" course promoting in-home health concierge services

Co-developed "Fall Prevention Boot camp" with rehab hospitals, converting participants to sarcopenia rehabilitation clients





03



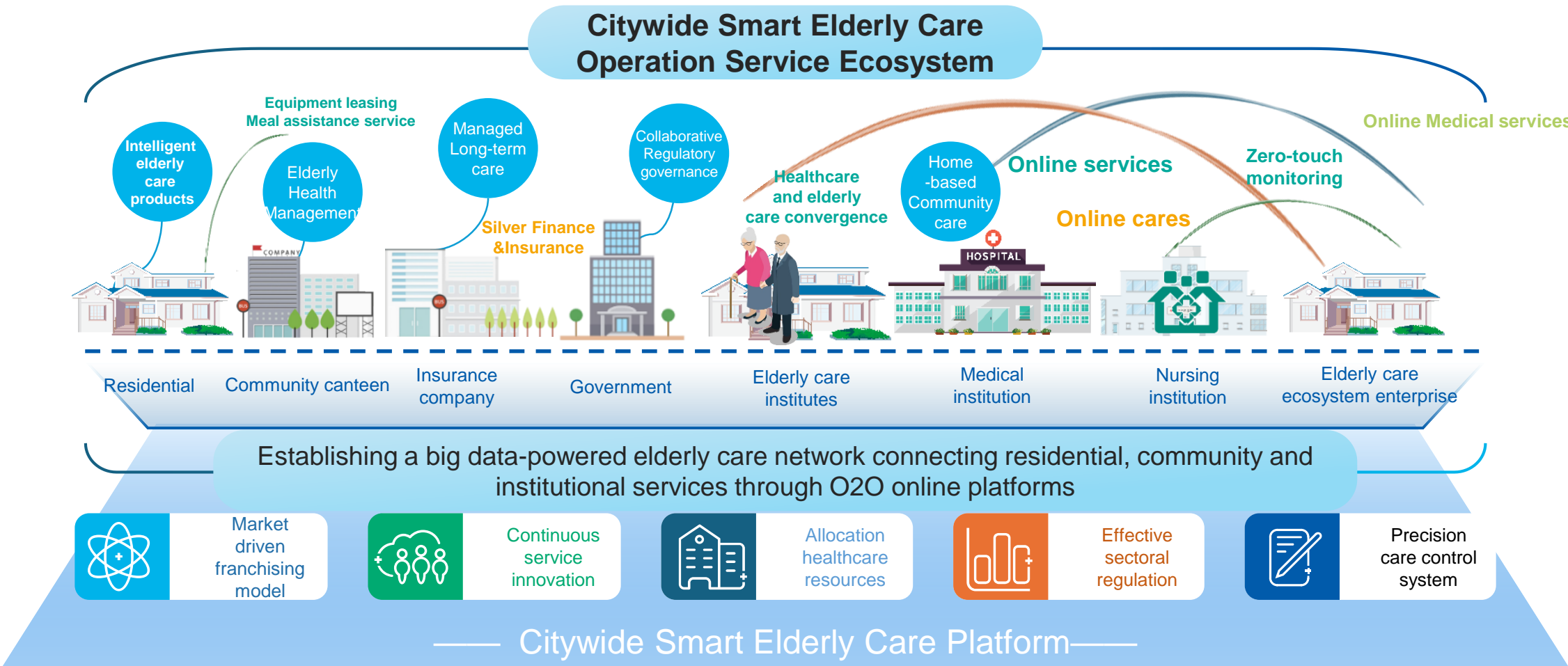
## Health-tech and Smart Elderly Care Platform

Next-Gen Smart Elderly Care Ecosystem

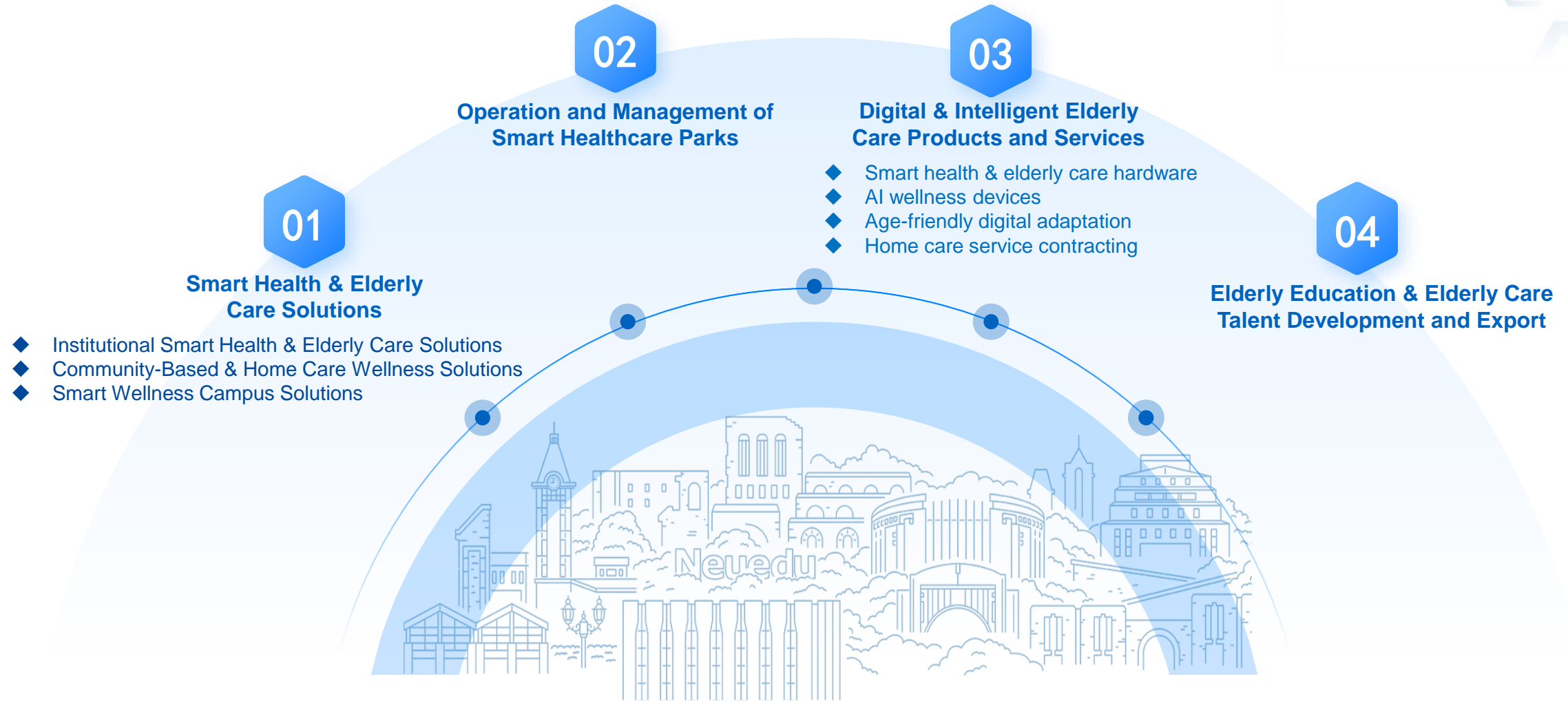
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# Elderly Care Technology—Building a Citywide Smart Elderly Care Platform

Leveraging the **citywide smart elderly care integrated service platform**, we are establishing a comprehensive service system that combines government guidance, platform support, and industrial collaboration. Provide high quality elderly care services include: **residential care, medical services, nursing, bath assist, meal assist, house care, elderly education and mind tour.**

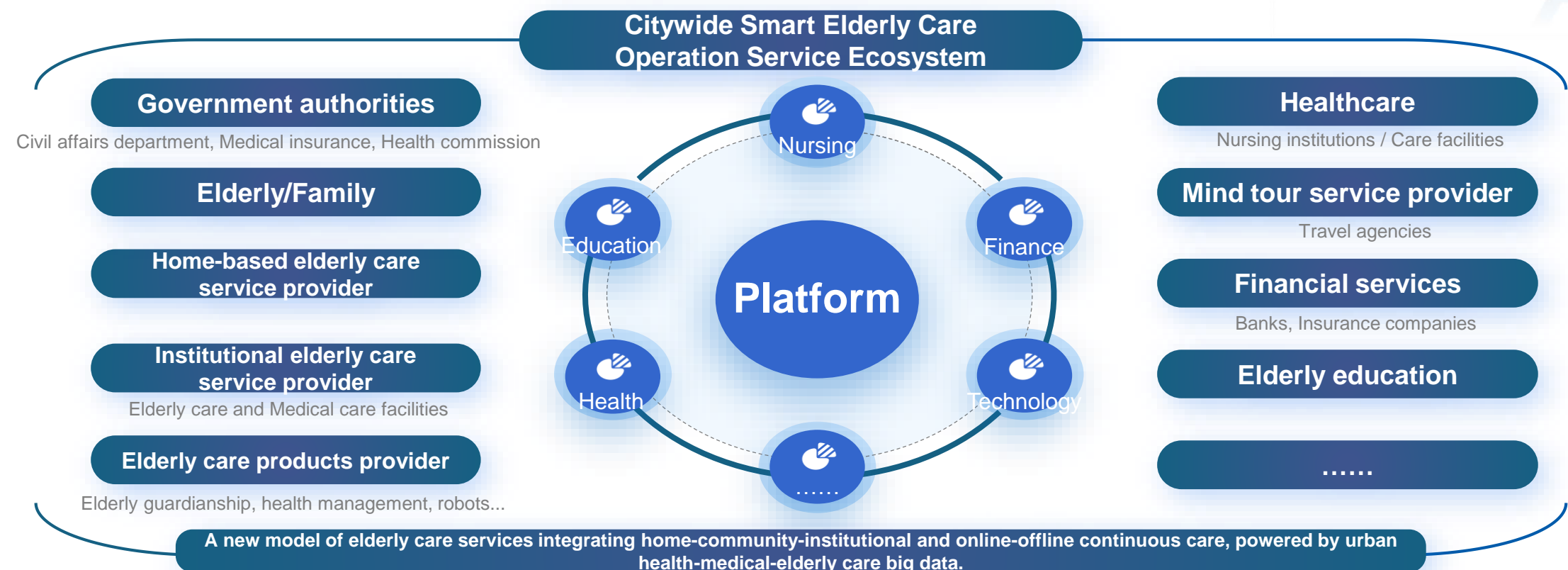


# Elderly Care Technology—Operating Smart Elderly Care Platform for Cities, Empowering China's Intelligent Health & Wellness Industry



**Focus on operating city-wide smart elderly care service platform**

# Elderly Care Technology—Building an Omni-scenario Smart Elderly Care Ecosystem for Cities



## —— Citywide Smart Elderly Care Operation Service Platform ——

National Elderly Care Service Provider

Elderly Consumer  
Goods & Technology Provider

Regional Health & Elderly Care Provider

04

# University Science Park and Campus Services

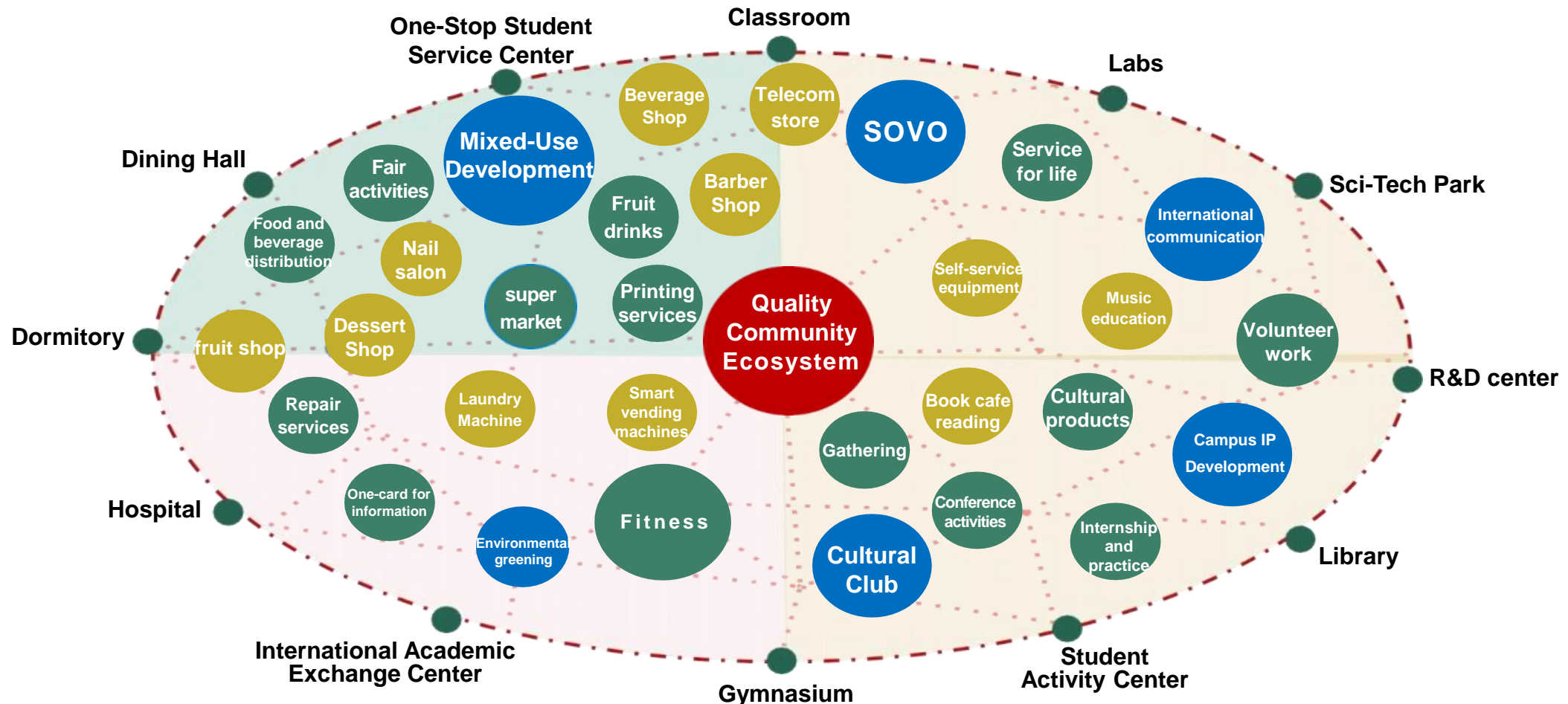
Premium Service Provider for  
Education, Healthcare, Wellness and Mind tour





# University Science Park and Campus Services — Premium Service Provider for Education, Healthcare, Wellness and Mind tour

- **5 sectors:** Education, Healthcare, Wellness, and Mind tour;
- **4 Modernizations:** Professional Teams, Standardized Systems, Lean Management, and Quality Services;
- **3 Industries:** Convergence hub includes creative industries, culture industries, and service industries.



# University Science Park and Campus Services — Building Creative and Cultural Complexes

**Integration of Education Park, Technology Park, and Healthcare Park as the Pathway:** Adhering to the dual emphasis on **efficiency and quality**, as well as **revenue expansion and cost optimization**, we will effectively integrate internal and external resources to establish a new-type logistical support system. By vigorously developing diversified, specialized, and value-added service ecosystems, we will: **Operate the Technology Park with high efficiency, Expand the logistical support ecosystem with high quality, Ensure high-standard infrastructure engineering management and property maintenance.**

## Technology Park Operation

Leasing

Ecological synergy

Quality service

Empower partners

- Continuously Highlighting the Integrated "Education-Healthcare-Retirement-Wellness-Tourism" Park Ecosystem: Building a premium customer experience and enhancing investment-operation systems to elevate comprehensive Service Standards

## Logistics Support Ecosystem

Catering

Supermarket

Vending/self-service

Support services

- Optimize Commercial Space Utilization to Enhance Operational Efficiency; To activate underutilized venue resources to maximize revenue potential while practicing cost efficiency measures to continuously improve sales per square foot.

## Property Maintenance Management

Property services

Campus landscape and creativity

Renovation

Energy control

- Enhance Property Management Standards & Campus Maintenance, Property Management Optimization, Campus Infrastructure Maintenance
- Align with master campus development plans, Enhance building maintenance and renovation management, Implement precision energy management systems, Sustainable Campus Development, Preserve and improve campus aesthetics, Support the development of an eco-smart campus environment

## Infrastructure Engineering Management

Design

Formalities

Construction management

Acceptance and settlement

- Implementation of Refined Management for Infrastructure Projects, Standardized Project Lifecycle Management, strengthen governance across all project phases, optimize construction solutions through value engineering, rigorous Process & Quality Control, Implement comprehensive quality assurance protocols;
- Establish milestone-based progress tracking, enforce routine safety management procedures, achieve zero-tolerance safety performance.

# Land Acquisition — Development a Model of Education and Healthcare Technology Park

The “**Education and Healthcare Technology Park**”, as a campus expansion project for Dalian and Guangdong university, is **centered on the integration of education and healthcare fields**. It will include facilities such as **student apartments**, **medical practical training bases**, **technology R&D centers**, an **international convention center**, and **business hotels**.



## Dalian

Contract date	17 <sup>th</sup> October, 2024
Land use	Commercial and Medical use
Duration	40 Years / 50 Years
Land Area	28k m <sup>2</sup>
Floor Area	< 112k m <sup>2</sup>
Consideration	RMB 266 million

## Dalian

Contract date	28 <sup>th</sup> February 2025
Land use	Commercial use
Duration	40 Years
Land Area	2,583m <sup>2</sup>
Floor Area	< 8,000 m <sup>2</sup>
Consideration	RMB 18 million

## Foshan

Contract date	12 <sup>th</sup> March, 2025
Land use	Commercial and Industry use
Duration	40 Years / 50 Years
Land Area	57k m <sup>2</sup>
Floor Area	< 140.6k m <sup>2</sup>
Consideration	RMB 109 million

05



# Mind Tour Service

Next-gen Mind Tour Providers & Tech-Enabled Well-being Architects



# Mind Tour — Build “Education + Tourism + Wellness” Integrated Healthcare Tourism Project





# Mind Tour — 6 Cooperative Research and Training Bases

**Chengdu Xikang Yunshe Wellness Resort  
(Self-owned)**



**Mangka Xikang Yunshe Biophilic Wellness Resort**



**Ximeng Xikang Yunshe Wellness Resort**



**Haikou Xikang Yunshe Wellness Resort**



**Benxi Xikang Yunshe Wellness Resort**

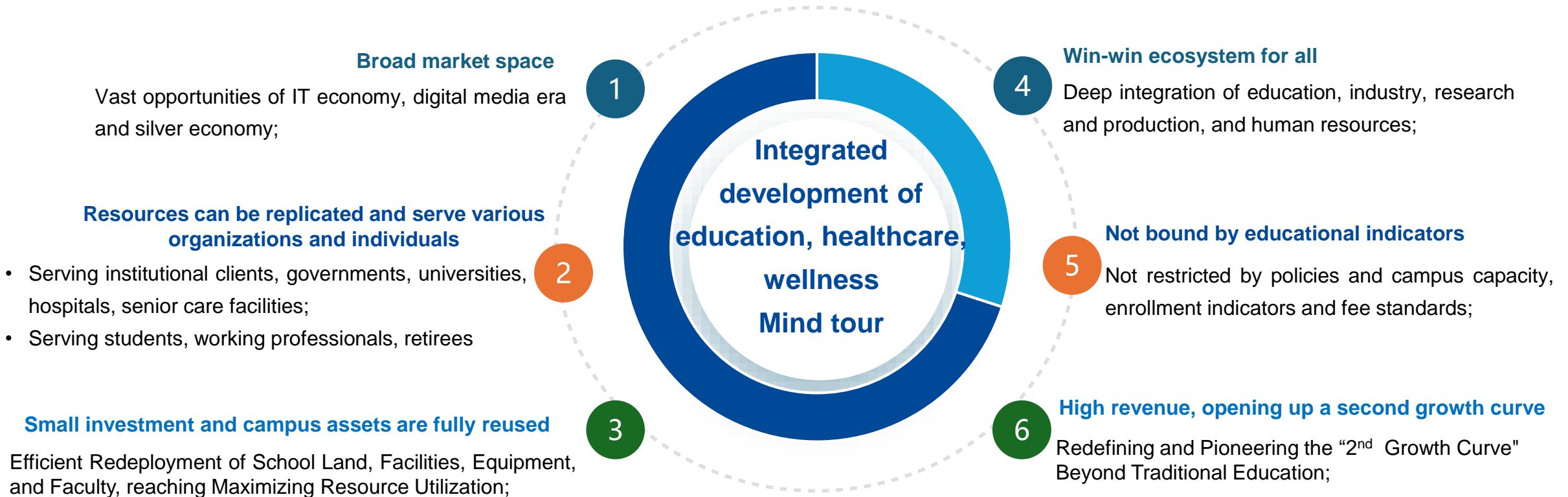


**Jinggu Baimashan Yunshe Wellness Resort**



# To Achieve Long-Term and Sustainable Development

Neutech's integrated Education, Healthcare, Wellness, and Mind tour expansion model will enable to seize market opportunities, fully leverage and share existing resources, and deliver high-quality technology-driven services to a broader range of organizations and individuals. This strategy unlocks a second growth curve beyond traditional education will be free from policy and campus constraints with **lower investment, higher returns, broader market potential, and more secure development.**

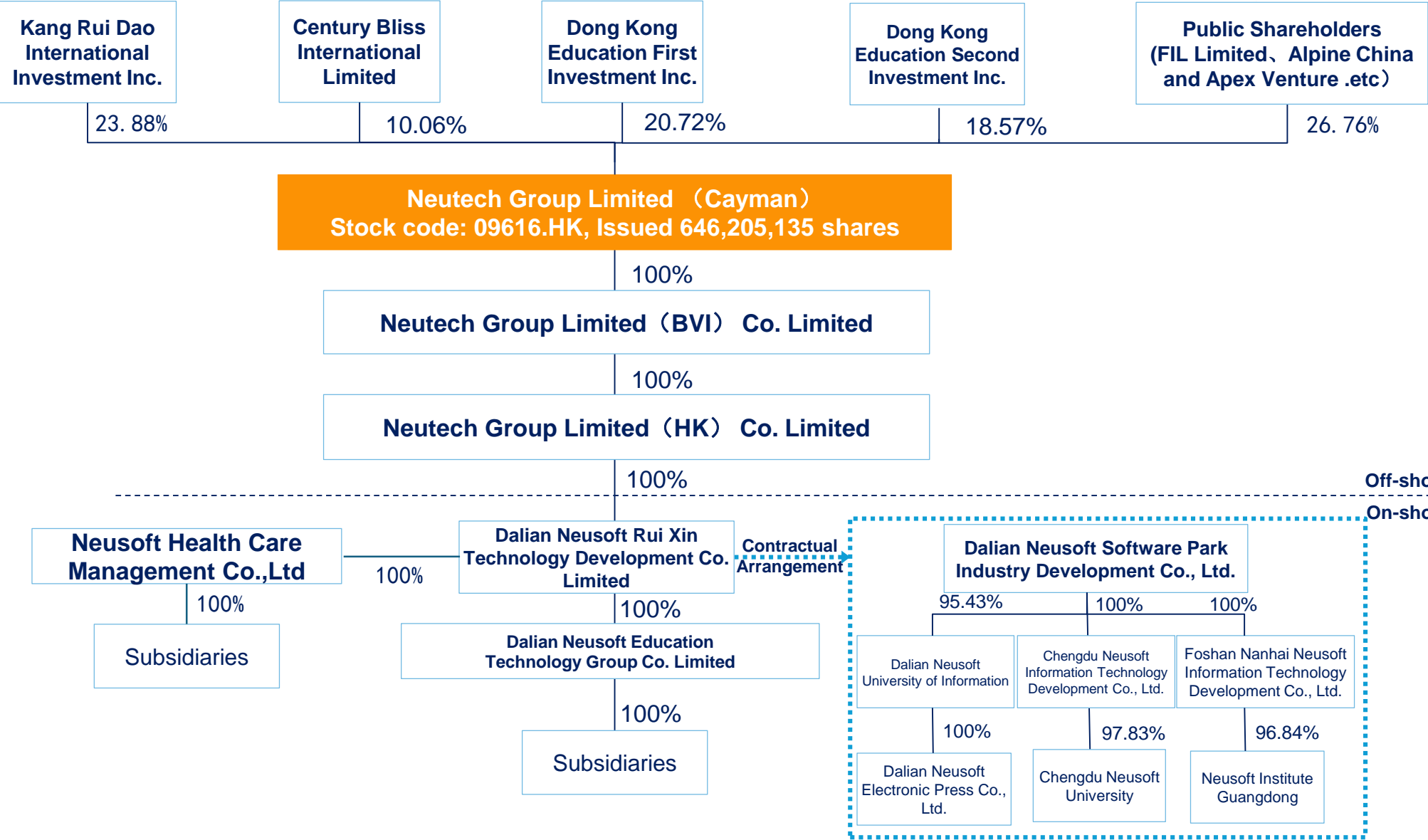






# Appendix

# Corporate Structure (As of 31<sup>st</sup> December, 2024)



# Brand Reputation and Teaching Quality

Neutech

## First in China

Won the national-level teaching achievements first prize in private universities

## First in China

Selected as SAP Global Seed University

## First in China

Private university that joined CDIO International Engineering Education Cooperation Organization

## No.1 in China

The number of national first batch first-class bachelor degree construction site in private universities

## No.1 in China

Teaching Development Index of Private and Independent Colleges of Chinese Association for Higher Education

## No.1 in China

Year 2012 to 2021 on teachers' competition status of private and independent colleges by Chinese Association of Higher Education

## One of the First in China

One of the first 35 model software vocational and technical colleges in China

## One of the First in China

One of the first 50 universities with typical experience in innovation and entrepreneurship

## One of the First in China

One of the first 99 model universities for deepening innovative education reformation

## First batch of Ministry of Education

Specialized model software institute recommended institute

## The First batch of the Ministry of Education Informationization Teaching Indicator Committee

Vocational college information training base

## First batch of Ministry of Human Resources and Social Security

54 vocational skills training online platform institutions

## First Batch by MOE

3 textbooks were selected as the first batch of National Planning Textbook in the 14th Five-Year Plan of Vocational Education by MOE

## First Batch in China

- Pilot units for the construction of a national-level university for the elderly
- Co-construction units of National Elderly University

## Ranked 1st in the Country For 5 Consecutive Years

"National Private and Independent College Teacher Teaching Development Index" (2019 to 2023)



# Management Team

Neutech



**Dr. Liu JiRen**

**Chairperson, Non-executive director**

- **30+** years experience in the education & IT industry
- Former Vice Principal of Northeastern University, and Professor and Ph.D. supervisor at Northeastern University
- "China Software Industry Decade Great Player" in 2011
- "One Hundred Outstanding Private Entrepreneur for the 40-Year Reform and Opening up" in 2018
- Chairperson of Neusoft Corporation (600718.SH)
- Chairperson of XIKANG Cloud Hospital (09686.HK)



**Dr. Wen tao**

**Executive director, CEO, Honorary Principal of Dalian University**

- **30+** years experience in the education industry
- Former Vice Principal of Liaoning Shihua University, and Professor, and Ph.D. supervisor at Northeastern University
- Member of the National Evaluation Committee, Teaching Guidance Committee for Software Engineering Majors under MOE, Expert of the School Planning and Construction Development Center, Chairman of the Vocational Education Working Committee, and Vice Chairman of the Teaching Guidance Committee
- From 2000 to March, 2022, Principal of Dalian University.

**Dr. Zhang YingHui**

**Non-executive director  
Principal of Chengdu University**

- **20+** years experience in the industry
- Professor and Ph.D.
- Principal of Chengdu University since 2003

**Mr. Chao YuJun**

**Senior Vice President, CFO**

- **30+** years experience in Accounting
- Former Financial Controller of Dalian University
- Senior Accountant
- Overseeing financial operations and management

**Mr. Liu Chang**

**Senior Vice President**

- **10+** years experience in strategic planning, hotel management, investment and financing
- Joined the group in 2018
- Responsible for the Healthcare and Mind tour

**Mr. Wang XingHui**

**Senior Vice President**

- Joined in the group in 2007
- Vice Professor
- Responsible for the lifelong education service

**Dr. Dong BenQing**

**Senior Vice President**

- Joined in the group in 2007
- Professor
- Responsible for the education resource and R&D

**Dr. Wang WeiKun**

**Senior Vice President**

- **20+** years experience in the industry
- Professor and Ph.D.
- Overseeing the operations of School management, group administration, and logistics management

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The Neutech logo is located in the top right corner of the page. It consists of the word "Neutech" in a bold, blue, sans-serif font. To the right of the text is a stylized graphic of a hexagonal molecular structure with blue and grey lines.

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# Neutech

## 东软睿新科技集团有限公司

Neutech Group Limited

(Stock Code: 09616.HK)

Become the pioneer in building an ecosystem of education healthcare wellness and mind tour

# Thanks!

